



# CHAMBER LINK



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Ann Kilgallon of Ann Kilgallon Recruitment presents the winning team Robertson Low Insurance Ltd with The South Dublin Chamber of Commerce Perpetual Cup at the Chamber's Annual Golf Classic on 15th September at Citywest Hotel. The cup was donated by event sponsor Ann Kilgallon Recruitment - [www.akrecruits.ie](http://www.akrecruits.ie)

Pictured (L-R) Ann Kilgallon of Ann Kilgallon Recruitment, Keith Croly - Flowsave International Ltd, Brian Mahon - Crest Underwriting Ltd, Mark Boland & Gary Whyte - Robertson Low Insurance Ltd and Deirdre Mooney, President, South Dublin Chamber.

**Your Company is a South Dublin Chamber Member, Please remember to circulate this publication to all employees**

### Annual Golf Classic Prize Winners

1st Prize	-	Robertson Low Insurance Ltd
2nd Prize	-	Lisney Ltd
3rd Prize	-	Roadstone Dublin Ltd
Best Front	-	Deep Clean / McQuillan Architects / Chem Dry / South Dublin County Council
Best Back Nine	-	McHugh & Kramp
Longest Drive	-	Greg Santry (Guest of Roadstone)
Nearest the Pin	-	Pat Courtney (Guest of Davy Hickey Properties)

Thank you to all the teams that participated in the Annual Golf Classic this year.

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## Calling on all IT Tallaght Graduates!!

The Institute is delighted to announce the launch of its Alumni & Friends Association with an Inaugural Gala Ball on the 19th of October 2005 at Jurys Hotel, Ballsbridge. Guest of Honour on the night will be An Taoiseach, Bertie Ahern, TD.



For information on the Gala Ball, how to book tickets and to register as an official member, see our webpage at [www.it-tallaght.ie/about/alumniandfriends/](http://www.it-tallaght.ie/about/alumniandfriends/).

Why not get back in touch with some of your old friends and organise a table?

For further details contact the Alumni Office at (01) 404 2107 or email to [Alumni@it-tallaght.ie](mailto:Alumni@it-tallaght.ie)

## The Small Business Forum

CCI has a representative on the recently established Small Business Forum. The Minister for Enterprise, Trade & Employment, Mr Michael Martin T.D., recently established The Small Business Forum to examine the environment for small business in Ireland today and to advise on measures to support small business development for the future.

The Small Business Forum invites written submissions on issues affecting small businesses in Ireland. If you work in or with a small business, or if you have an interest in this area, the forum would like to hear your views and your suggestions. You are invited to write to the forum, making recommendations for actions which can benefit and strengthen the environment for small businesses in Ireland and which can enhance the contribution of this sector to the overall growth of the Irish economy.

A copy of the full terms of reference for the work of the forum, if required, can be viewed at [www.entemp.ie/press](http://www.entemp.ie/press)

You may make your views known in writing, either by post to the address below or email to [sbf@forfas.ie](mailto:sbf@forfas.ie) no later than 17.00 on Friday, October 7th 2005.

Mr Joe Macri, Chairman, Small Business Forum, 3rd Floor, Wilton Park House, Wilton Place, Dublin 2.

## [www.sdchamber.ie](http://www.sdchamber.ie)

Please take the time to visit our new updated website [www.sdchamber.ie](http://www.sdchamber.ie)

The website will keep members updated on South Dublin Chamber's latest news, events, lobbying actions and services.

One of the benefits of membership is that only members can search our online directory of members and view our Member to Member discount section. We hope this section will make it easier for members to do business with each other when seeking products or services. We would like all members to use our logo on their website and you can access details in the Membership section on our site.

Each company has been allocated a user name and password allowing all employees access to the member directory section of the site. The new South Dublin Chamber of Commerce website was designed not only to look good, but also with usability in mind. Our new website will work on all major browsers on PC and Mac computers as well as on handhelds, PDAs, mobile phones, screen readers and Braille displays. This means that disabled Internet users will be able to browse through our website without problems.



Also, users who access the website on their PDAs or mobile phones will only see the information, not the design. This means that the pages will download faster and using less bandwidth, which is important to GPRS and 3G users. The "design" of the website (the CSS file and the images) is downloaded only once and then stored in your browser's cache, which means bandwidth savings and faster access to pages.

We will continuously strive to develop our online services to members and welcome your comments on our new website. If you would like your company listed in the Member to Member discount section please contact Elaine Mooney at T: 4585234 or [elaine@sdchamber.ie](mailto:elaine@sdchamber.ie)

Online poll results up to 29th September show that:

- 89% of poll participants think that the M50 toll bridge should be free during peak hours.
- 91% of participants in our ESB Technicians strike poll thought that the ESB strike was unjustified.

MEMBER  
Profile

la crème - the office recruitment people

la crème  
the office recruitment people

## The Chamber would like to welcome la crème - the office recruitment people as new Corporate Members

It is just over a year since la crème opened their new office in Tallaght to service the Dublin West area. la crème specialise in recruiting permanent and temporary office support staff and have 5 other offices located in Cork, Limerick, Waterford, Kilkenny and Dublin City Centre.

la crème provides a service that is fresh and innovative delivered by highly skilled and experienced consultants. In Tallaght, Geraldine Smith and Sharon O'Donnell look after permanent appointments while Anna O'Mara looks after temporary and contract roles. Geraldine has over three years recruitment experience in the areas of Finance and Office Support Staff while Anna has 7 years recruitment experience specifically in the Dublin West market and is a well known contact for many HR Managers who need help in a hurry.

With 400+ temps on weekly assignments la crème's expertise in this area is unrivalled and we have developed a number of unique services such as Online Timesheets.

Our website, [www.lacreme.ie](http://www.lacreme.ie) is an excellent source of information in addition to having client profiles and testimonials from satisfied clients and candidates.

Contact la crème on 01-4621177 or by [geraldinesmith@lacreme.ie](mailto:geraldinesmith@lacreme.ie) or [annaomara@lacreme.ie](mailto:annaomara@lacreme.ie)

# TRAINING

## CHAMBER BUSINESS SCHOOL - Management Training Programmes

As part of our continued developing services to members we are pleased to introduce two comprehensive courses for businesses - Performance Management & People Management Skills. This quality Human Resources Training initiative is part of the Chamber Business School Programme. These three day courses have been phenomenally successful, gaining positive feedback from participants and their companies, making a real difference to managers in how they run their business, manage their people and drive performance in their operations. The three day courses will be delivered by CollierBroderick Management Consultants, one of Ireland's leading firms of management consultants. The training is aimed at owner / managers, directors, managers, supervisors and team leaders. It has received the highest rating achieved by CCI - with 97% of participating stating that the training had a significant impact on their individual performance and job productivity.

### People Management Skills Course

Dates:

Day 1 - Tuesday October 25th

Day 2 - Tuesday November 1st

Day 3 - Tuesday November 8th

Time: 9.00am - 5.00pm

Venue: Chamber Offices, Whitestown

Cost: €360 per delegate. (70% FAS funded) Normally €1,200

## Performance Management Course

Dates:

Day 1 - Thursday November 17th

Day 2 - Thursday November 24th

Day 3 - Thursday December 1st

Time: 9.00am - 5.00pm

Cost: €255 per delegate. (70% FAS funded) Normally €1,200

Venue: South Dublin Chamber Offices, Whitestown Business Park

Further information is available from Mary Grassick at  
T: 01 4585235 or [mary@sdchamber.ie](mailto:mary@sdchamber.ie)

*Managers need to achieve ever tougher targets in a fast-changing competitive environment. This means achieving results through people. This requires practical people management skills - skills needed to bring out the best in people and to achieve ever greater performance levels.*

*This is an intensive, practical and relevant course for all managers who want to learn a system for managing performance and getting the best out of their people. It will help managers achieve higher levels of productivity, efficiency, customer service, sales, profitability, innovation, employee motivation and satisfaction etc.*

## SKILLNETS

Skillnets is an enterprise led support body dedicated to the facilitation of enterprise training and workplace learning. It was established in 1999 to encourage and add impetus to Irish business drive towards the adoption of best practice standards in human resource development.

### The Training Networks Programme

Skillnets provides help to companies through the Training Networks Programme. This programme allows groups of companies to come together in a Training Network to achieve a common purpose or address a shared issue of importance to the development of skills and their long-term competitiveness.

In each network, companies work together to jointly address their training needs, collaborate with other enterprises, and engage experts, trainers, certifying bodies, industry bodies and others to work with them to achieve their goals.

The South Dublin Chamber has applied for funding for a Training Network Programme and will know if we are successful towards the end of October. If you would like to get involved or for further information contact Mary Grassick at T: 4585235 or email: [mary@sdchamber.ie](mailto:mary@sdchamber.ie)

## PLATO . Where Owner Managers do the Business New Programme commencing October 18th



As an owner manager of a small to medium sized business do you ever feel a sense of isolation or wish there was some way you could really discuss your business in a confidential environment with both business experts and like minded owner managers. If so then PLATO could be for you.

PLATO is a non profit organisation funded in Ireland by the City and County Enterprise Boards to assist the development of owner managers in the SME sector. Its task is primarily achieved through the setting up of clusters of owner managers in various locations who meet on a regular basis over a two year programme period to discuss their business needs, problems, ideas, opportunities etc.

One of the additional and unique elements of PLATO is the participation of large national and international companies who provide some of their best managers to facilitate and mentor the business clusters. Such companies include: IBM, Diageo, Ericsson, Maxol, Pfiser, AIB, Johnson and Johnson and many more.

PLATO Dublin is starting its 12th programme on October 18th. To find out more about how PLATO can help your business contact PLATO at 6763973. or email [dublin@plato.ie](mailto:dublin@plato.ie).

MEMBER  
Profile

Hotel Ibis Dublin West

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## Pre-Budget Submission

The Chamber will be making a pre-budget submission to the Minister for Finance, Mr. Brian Cowen T.D.

A key issue on our agenda is the increasing cost of doing business with electricity and fuel increases. Another issue the Chamber will raise is Childcare costs and we will be urging the government to work with employers to encourage investment in family friendly workplaces. Employers who can facilitate working parent's childcare needs will benefit from staff commitments, reduced absenteeism, enhanced productivity and profitability.

The issues of double taxation will also feature high on our agenda where business is paying both national taxation and local government charges for the same services.

If there are any issues you would like included please contact Peter Byrne at T: 4585203 or email: business@sdcchamber.ie

## Green Corner

South Dublin County Council have revitalised the Tidy Districts competition this year. The new competition Beautiful South Dublin County – Atha Cliath Theas go Deas was launched earlier this year and 116 entries have been received.

The objectives of the competition are:-

- To make South Dublin County a better and a greener place
- To develop an awareness in the environment
- To encourage teamwork and community involvement

There is a commercial section which includes the following categories

- Industrial unit
- Shop front
- Pub front
- Shopping complex
- Hotel/Guest House
- Filing station

The awards will be announced and presented by the Mayor Therese Ridge on October 19th in County Hall, Tallaght.

If you haven't entered this year – think about it for next year – the closing date will be end June 2006 and application forms will be available in May.

Máire Ni Dhomhnaill is the environmental awareness officer in South Dublin County Council – you can contact her @ 01-4149329 or mnidhomhnaill@sdblincoco.ie

## RECENT ACTIVITIES, REPRESENTATION AND LOBBYING

As the voice of the business community in South Dublin County, we aim to represent our members in all areas possible.

To keep members informed the following is a summary of recent various activities of Chamber staff. We hope you find this useful. For further information on any of the activities contact [business@sdchamber.ie](mailto:business@sdchamber.ie)

### AUGUST

- 12th - Interview re Baldonnel Airport with Newstalk 106, *(Peter Byrne)*
- 16th - Tourism Board, *(Peter Byrne)*
- 17th - Environmental Officer, South Dublin County Council, *(Elaine Mooney & Peter Byrne)*
- 19th - Meeting with Ambassador of Lesoto Mrs. Lamaili, Embassy Premises *(Peter Byrne)*
- 24th - Meeting with Zehra Akabri, Counsellor / Head of Chambers, Pakistan Embassy *(Peter Byrne)*
- 30th - Meeting with Ambassador of Pakistan his Excellency Mr. Taheed Ahmed *(Deirdre Mooney)*

### SEPTEMBER

- 2nd - South Dublin Chamber Skillnets Companies, *(Peter Byrne & Mary Grassick)*
- 5th - Meeting EPIC re: Alcohol, Drugs Policy Support for Members - *(Peter Byrne)*
- 6th - Clondalkin Partnership - Network of Business Community, *(Peter Byrne)*
- 9th - Sheffield Chamber Visit - *(Staff & Council)*
- 13th - Tourism Board - *(Peter Byrne)*
- 13th - Meeting with Jim Walsh, Director Economic Development, South Dublin County Council - *(Peter Byrne)*
- 14th - Tallaght Partnership, *(Peter Byrne)*
- 14th - County Childcare Committee, *(Mary Grassick)*
- 19th - Dublin Regional Alliance meeting, IBEC Offices, Re: Local Government Charges *(Peter Byrne)*
- 21st - CCI, Meeting re; Chamber Development & New Services to Members *(Peter Byrne)*
- 22nd - Clondalkin IAP, *(Mary Grassick)*

## CCI (Chambers of Commerce of Ireland) News

### Corporate Social Responsibility Awards

Congratulations to the following members who have been shortlisted for the Chambers of Commerce of Ireland's President's Awards in Corporate Social Responsibility 2005:

- Anglo Irish Bank
- Eircom
- Musgrave
- O2 Ireland
- Vodafone

The awards will take place on the 8th November at the Burlington Hotel. For further information contact Susan Grant of Chambers of Commerce of Ireland, T: 6612888 email: [susan.grant@chambers.ie](mailto:susan.grant@chambers.ie)

### Excellence in Local Government Awards

The South Dublin County Chamber Council have been nominated in the following categories for CCI's Excellence in Local Government Awards 2005:

- Economic Development, Grange Castle Business Park
- Technology Awards, Spatial Information delivery
- Outstanding Customer Service

The awards will take place in on the 15th November. For further information contact Megan Ortlieb on T: 4004321 or [megan.ortlieb@chamber.ie](mailto:megan.ortlieb@chamber.ie)

### New Members

Company	Tel	Contact	Type of Business	Website
Active Residential Management Services	4942864	Martin Kavanagh, Director	Property Management	<a href="http://www.arpm.ie">www.arpm.ie</a>
G&D Maguire Limited	4291956	Damien Allen	Main Building Contractors & Project Mgt Services	<a href="http://www.gdmaguire.com">www.gdmaguire.com</a>
la crème the office recruitment people	4621177	Geraldine Smith	Recruitment	<a href="http://www.lacreme.ie">www.lacreme.ie</a>
GT Media	4925515	Liam Pender	Advertising	
International Spa & Salon Services	4641420	Christine Clinton	Private College & Day Spa with specialised care	
Carl Stuart Ltd	4523432	Gillian Smith	Instrumentation Process Filtration & Environmental Products	<a href="http://www.carlstuart.com">www.carlstuart.com</a>
Relevance Publish Ltd	6010240	Carly Lynch	Publishing - Newspapers	<a href="http://www.gazettegroup.com">www.gazettegroup.com</a>

# EVENTS

## OCTOBER

### Member meets Member Evening hosted by Tallaght Ford

Date: Tuesday 25th October  
Time: 6.15pm – 8.15pm  
Venue: Tallaght Ford Showroom, Airton Road, Tallaght  
Fee: No Cost

## NOVEMBER

### Economic Outlook 2006 Business Breakfast Briefing sponsored by AIB Bank

Date: Thursday 10th November  
Time: 7.45am – 9.30am  
Venue: Lynch Green Isle Hotel  
Speaker: John Beggs, The Chief Economist, AIB Group  
Cost: €30 Members €35 Non-members (Cost includes full Irish breakfast / Continental breakfast served to tables)



### Member meets Member Evening hosted by Adelaide & Meath Hospital (Incorporating the National Children's Hospital) Tallaght.

Date: Thursday 24th November  
Time: 6.15pm – 8.15pm  
Venue: Adelaide & Meath Hospital, Tallaght  
Fee: No cost

## DECEMBER

### Breakfast Briefing – Post Budget Analysis sponsored by Anglo Irish Bank

Date: Thursday 8th December  
Time: 7.45am – 9.30am  
Venue: Red Cow Moran Hotel  
Fee: No cost to members  
Briefing: Budget analysis by Newmarket Partnership



### Annual Christmas Lunch sponsored by Bank of Ireland, Tallaght

Date: Thursday 15th December  
Time: 12.30pm – 2.30pm  
Venue: Finstown Country House Hotel  
Guest Speaker: Micheal O Muircheartaigh  
Fee: €60 Members €65 Non-members  
(Mulled Wine Reception sponsored by Finstown Country House Hotel)



To book any of the above events contact Marie Finnegan at T: 4585230, email: marie@sdchamber.ie

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## Developers of the South Dublin Chambers of Commerce new Website



## Designers of the 2005 South Dublin Chamber of Commerce Yearbook & Directory



South Dublin Chamber of Commerce Year Book and Directory