

## Events



### SEPTEMBER

#### Launch of Chamber Training Academy

Date: 6th September 2006  
Time: 6.00pm - 8.00pm  
Venue: South Dublin Chamber Offices, Whitestown Business Park, Tallaght



#### Member Meets Member

Date: 14th September 2006  
Time: From 6.00pm - 8.00pm  
Venue: Kudos Bar, Clarion Hotel Dublin Liffey Valley

Fee: No cost



#### Annual Golf Classic

Date: Thurs 28th September 2006  
Time: From 11.00am onwards  
Venue: South County Golf Club, Brittas, Co Dublin  
Fee: €600 (Team of Four)

South Dublin Chamber Perpetual Cup and there will also be Team & Individual Prizes.

For further information, or to make a booking, please contact Marie Finnegan at T: 4585230 or E: marie@sdchamber.ie.

Sponsored by: Contact Recruitment

### OCTOBER



#### Speed Networking Event

in conjunction with Blanchardstown Chamber

Date: Wed 4th October 2006  
Time: 8.30am Registration - finish with lunch  
Venue: Dunboyne Castle Hotel & Spa, Dunboyne Co Meath.  
Cost: €60

Sponsored by: Bank of Ireland

To book any Event please contact Marie Finnegan at T: 4585230 or E: marie@sdchamber.ie



#### Breakfast Briefing - Transport 21 'Making it a Reality'

Guest: Minister Martin Cullen TD, Minister for Transport MC: Olivia O'Leary  
Date: 12th October 2006  
Time: 7.30am - 12.00pm  
Venue: Red Cow Moran Hotel  
Fee: €45 for members and €65 for non-members. (Full Irish & Continental Breakfast).



Sponsored by: SIAC Construction  
Associate Sponsors: Project Management Group



#### Member Meets Member

Date: Tues 17th October 2006  
Time: 6.00pm - 8.00 pm  
Venue: Red Cow Moran Hotel  
Fee: No cost

### NOVEMBER

#### Member Meets Member

Date: Tues 7th November 2006  
Time: 6.00pm - 8.00pm  
Venue: The Ryan Academy for Entrepreneurship, Citywest.  
Fee: No cost



### DECEMBER

#### Breakfast Briefing - Post Budget Analysis

Date: Thurs 7th December 2006  
Time: 7.45am - 9.30am  
Venue: Red Cow Moran Hotel  
Fee: No cost to Members - €25 for non-members. (Full Irish & Continental Breakfast).



Sponsored by: Anglo Irish Bank



#### Annual Christmas Lunch

Date: 14th December 2006  
Time: 12.30am - 2.30am  
Venue: Finstown Country House Hotel  
Speaker: Mr Eddie Hobbs

Sponsored by: Bank of Ireland Tallaght



# CHAMBER LINK

The Voice of Business in South Dublin County



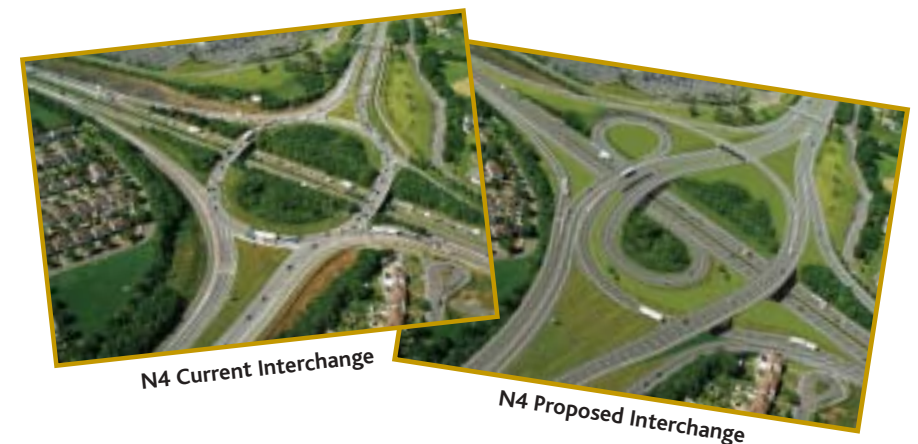
South Dublin CHAMBER  
IN BUSINESS FOR BUSINESS

## INSIDE

- Transport 21
- M50 Upgrade
- Senior Select Retain Retrain
- Additional Service to Members
- Training Academy
- Shared Services
- Public Procurement
- Pre-Budget Submission
- Events
- New Members and more.....

### Transport 21

With the announcement of Transport 21 late last year South Dublin Chamber members have become increasingly interested in how the grand plan will unfold and what it will mean to them. Indeed in our recent membership feedback survey traffic congestion topped the list of issues that most affected our members. Following on from our submission on Transport 21 and our meeting with the Minister for Transport, Mr Martin Cullen TD, we are pleased to be able to offer our members an opportunity to hear how and when this plan should be implemented at a seminar for our members and other interested parties. The seminar will take place on 12th October at Red Cow Moran Hotel and is sponsored by SIAC Construction and Project Management Group. Minister for Transport, Mr Martin Cullen TD will address the seminar and MC will be Olivia O'Leary. For further details contact marie@sdchamber.ie T: 4585230.



N4 Current Interchange

N4 Proposed Interchange

Please remember to circulate this publication to all employees within your company.

### M50 Upgrade Project N4 to Ballymount

For further details on the M50 Upgrade Project N4 to Ballymount, including ongoing traffic management schedule, maps of the proposed layout, Frequently asked Questions and more please go to [www.m50.ie](http://www.m50.ie)

For information on how the M50 upgrade works will affect Eazy Pass customers please go to [www.eazypass.ie](http://www.eazypass.ie)

The Chamber Link is sponsored by

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# Christmas Parties Stateside at Citywest!!!

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AN AMAZING TRIP TO NEW YORK TO BE WONT



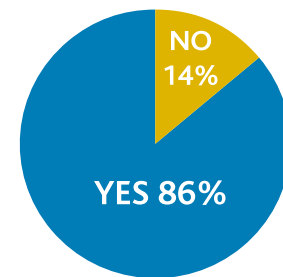
### South Dublin Chamber Pre-budget Submission

Member input is required for the South Dublin Chambers 2007 Pre-Budget Submission. Please forward your comments to Tony Buckley, Head of Policy & Training by 5pm Friday 15th September. For further information contact Tony Buckley at T: 4585219 or email [tony@sdchamber.ie](mailto:tony@sdchamber.ie)

### Shared Services

Members of South Dublin Chamber can also attend events in Blanchardstown Chamber, Newbridge Chamber and the German-Irish Chamber. For further details contact Marie Finnegan at T: 4585230, email: [marie@sdchamber.ie](mailto:marie@sdchamber.ie)

### JULY / AUGUST Online Survey Results Does South Dublin need a Regional Airport?



Our current online survey is : Is the National Pay Agreement a good deal for employers?  
Vote on [www.sdchamber.ie](http://www.sdchamber.ie)

### Advertising Space available in Member Directory 2007

We have a wide variety of advertising options available to suit all budgets. Erin Clery is once again the chambers officially appointed advertising sales agent and all members will receive an advertising rate card in the coming months.



### Senior Select Retain Retrain



-Experience has a future-

Senior Select Retain Retrain (SSRR) is the initiative of a new partnership of organisations. It aims to establish a pilot programme to explore new ways of supporting the development, recruitment and retention of older workers through local partnerships involving older workers and job seekers, employers and recruitment agencies, and to disseminate the results in order to influence future employment policies and practices. This partnership initiative is supported by the EQUAL Community Initiative of the EU, which seeks to identify and address forms of discrimination and inequality in the labour market through the development of new and exciting initiatives such as this.



The Partnership organisations involved in the SSRR initiative are Age Action Ireland, FÁS, Irish Congress of Trade Unions and Partas. South Dublin Chamber is actively involved in the development of links with employers.

Out of the SSRR partnership initiative comes the 'Choices@50+' programme. This innovative HR consultancy programme will assist both employers and employees alike in addressing the needs that are identified as priorities. The 'Choices@50+' programme

Development Officer will work with company management on the programme.



The programme is tailor-made and as such, the programme content may vary from company to company, but will likely include some or all of the following elements:

- Skills audit of older workers
- Career development and planning
- Individual and group mentoring
- Information and awareness on diversity and equality issues for management and staff
- Sector-specific skills training Company policy & procedure advice
- Detailed reporting on staff progress after the programme

Participation in the 'Choices@50+' programme is FREE to employers in South Dublin County. To get further information on participation in the 'Choices@50+' programme, contact Marie Finnegan in South Dublin Chamber on 458 5230 or [marie@sdchamber.ie](mailto:marie@sdchamber.ie).

### PUBLIC CONSULTATION on REGULATION of the WASTE MANAGEMENT SECTOR

The Minister for the Environment, Heritage and Local Government, Mr Dick Roche, T.D. has launched a public consultation in relation to regulation of the waste management sector. To inform the consultation, the Minister has published a consultation paper which sets out current waste management policy and some possible options in relation to future regulation of the sector.

The consultation paper can be downloaded from the Department's website at <http://www.environ.ie> (click on Media Centre - Press Releases - August). Copies are also available by emailing [wasteregulation@environ.ie](mailto:wasteregulation@environ.ie) or by phoning Waste Infrastructure & Regulation Section at T: 8882474.

The Chamber will be making a submission and we would like to include feedback from Chamber members. Please send your comments or observations to Tony Buckley at email: [tony@sdchamber.ie](mailto:tony@sdchamber.ie)



### "New Festival on the October Bank Holiday Weekend"

HALLOWFEST, a magical celebration for all the family, South Dublin County's new festival will take place on Sunday 29th and Monday 30th October 2006 in the grounds of South Dublin County Council, County Hall, Tallaght and in the Dublin Mountains.

The main events will be organised by South Dublin County Tourism and the programme will include attractions such as a Halloween Games Area, Street Entertainers, Fancy Dress and a Family Halloween Treasure Hunt in the Dublin Mountains. The festive atmosphere will lure visitors with Halloween-themed decorations, performances, filled with the sights and sounds of the Halloween season.

For further information on this exciting new festival, please contact Marguerite Osborne, Tourism Executive, South Dublin County Tourism; Tel: 01 4149339 or Email: [info@southdublincountytourism.ie](mailto:info@southdublincountytourism.ie)

## Public Procurement - Useful Tool for Members

ETenders has developed an email newsletter to keep companies informed of tender notices on government and public sector procurement across Ireland. It is a free and useful source of information for suppliers throughout Ireland and will keep members up to date on tendering for public sector contracts.

Each issue includes:

- News on businesses who have used etenders to get ahead and win lucrative contracts, regardless of their size.
- Case studies from suppliers who have used etenders and won contracts.
- Advice on procurement, legal advice and changing directives
- Tips on how to respond effectively to a tender
- Latest news from the public procurement arena, details about various functions on the etenders website including etenders alerts, electronic auctions and online submission and the eNewsletter archive
- Changes that are taking place on the site, the new functions you can take advantage of and more.

To subscribe to etenders eNewsletter visit [www.etenders.gov.ie](http://www.etenders.gov.ie)



**South Dublin  
CHAMBER**  
IN BUSINESS FOR BUSINESS

## ADVERTISE YOUR BUSINESS IN THIS SPACE

Contact Elaine at T: 4585234,  
[elaine@sdchamber.ie](mailto:elaine@sdchamber.ie) to book this  
advertising space in the next issue of  
Chamberlink



### Avoid Phishing Scams

The Chamber is aware that some companies have received emails looking for passwords on financial accounts. This is a scam called 'Phishing'.

Phishing is a form of online fraud. In a typical phishing fraud, an email, supposedly from a legitimate company or financial institution, asks you to 'verify' or 're-submit' confidential information. It may gather this information by asking you to complete an online form or by return email. Trust your instincts. Ask yourself why you are being

contacted or asked for this information. Never provide your personal information in response to an unsolicited email, fax, pop-up advertisement or unexpected website address. Also review credit card or bank statements for problems or inconsistencies.

#### Be Smart about Passwords

Always use strong passwords that are at least eight characters long and a combination of lower and upper case letters, numbers and symbols.

For more information visit [www.makeitsecure.ie](http://www.makeitsecure.ie)

## Member Directory Update - 2007 Member Directory

Our member database is updated on an ongoing basis. We are commencing work on our 2007 Member Directory and it is important that we have accurate company details to ensure your company is listed correctly. Elaine Mooney will be in contact with all members throughout September but you could also check your company details in the Member Directory section of our website [www.sdchamber.ie](http://www.sdchamber.ie) If you find your details are incorrect please email amendments to [elaine@sdchamber.ie](mailto:elaine@sdchamber.ie)

**Please Note:** It is Chamber policy NOT to make email addresses available to fellow Chamber members.

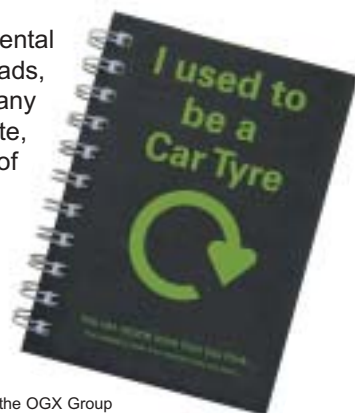
*Thank you for your co-operation.*



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**[www.eco-solutions.ie](http://www.eco-solutions.ie)**



Eco Solutions are part of the OGX Group

## NEW MEMBERS

The Chamber would like to welcome the following new members.  
Please add them to your list of business contacts.

### Bryan S Ryan Ltd

Main Road  
Tallaght  
Dublin 24  
T: 4047900 Fx: 4047972  
[www.bryansryan.ie](http://www.bryansryan.ie)  
Mr Andy Clarken, Finance Director  
Type of Business: Office Equipment/Furniture  
Sales & Servicing

### Clark Recruitment Ltd

John's Lane  
Naas  
Co Kildare  
T: 045 881888 Fx: 045 881999  
[www.clarkrecruitment.com](http://www.clarkrecruitment.com)  
Ms Deirdre Coughlan-Murray, Director  
Type of Business: Recruitment Consultancy

### Clifford Sullivan & Co

Carlisle House  
Adelaide Road  
Bray  
Co Wicklow  
T: 2765226 Fx: 2765232  
[www.cliffordsullivan.com](http://www.cliffordsullivan.com)  
Ms Louise Reid, Office Manager  
Type of Business: Solicitors

### Holdmusic Limited

Kandoy House  
2 Fairview Strand  
Dublin 3  
T: 8134522 Fx: 8134523  
[www.holdmusic.com](http://www.holdmusic.com)  
Mr Peter Williams, Chief Executive  
Type of Business: Online royalty free music for  
on-hold telephone systems

### Heartsafe Solutions

Mespil House  
Sussex Road  
Dublin 4  
T: 1850432787 Fx: 2314642  
[www.heartsafesolutions.ie](http://www.heartsafesolutions.ie)  
Mr. David Greville, Managing Director  
Type of Business: Defibrillator Sales & Training

### National Irish Safety Organisation

11A Calmount Road  
Calmount Avenue  
Ballymount  
Dublin 12  
T: 4659760 Fx: 4659765  
[www.niso.ie](http://www.niso.ie)  
Mr Malcolm Byrne, Business Development  
Type of Business: Health & Safety Training and Advice

### RE/MAX Exclusive

Unit 6  
Rathfarnham Shopping Centre  
Rathfarnham, Dublin 14  
T: 5060700 Fx: 4939203  
[www.remax.ie](http://www.remax.ie)  
Ms Fiona Robinson, Broker/Owner  
Type of Business: Estate Agents & Auctioneers

### RILTA Environment Ltd

402 Greenogue Business Park  
Rathcoole  
Co Dublin  
T: 4018000 Fx: 4018080  
[www.rilta.ie](http://www.rilta.ie)  
Mr Pdraig Duggan, Director  
Type of Business: Hazardous Waste Management  
Services, Environmental Contracting, Site  
Remediation

### Tower Hotel Group

FBD House  
Bluebell  
Dublin 12  
T: 4282400 Fx: 4282411  
[www.towerhotelgroup.com](http://www.towerhotelgroup.com)  
Ms Michele Jameson, Corporate Sales Executive  
Type of Business: Hotel & Conference Venue

### Eden Training

Eden Centre  
Grange Road  
Rathfarnham, Dublin 16  
T: 4953155 Fx: 4953170  
[www.eden.ie](http://www.eden.ie)  
Ms. Barbara Browne, Director of Training  
Type of Business: Training

## Additional Services to Members - HMCA Hospital Cash Plan

We are always looking at ways of improving our membership service to our members and have arranged for the Hospital and Medical Care Association to provide the Hospital Sickness and Injury Cash Plan. By joining the world-wide HMCA Hospital Cash Plan you will receive the following benefits under its rules of membership: -

- €50 a day, for up to 365 days, for each sickness or injury, when you are in hospital. This means €350 a week, tax-free, will be paid directly to you to spend as you wish.
- €100 a day if in hospital for sickness or injury when you are temporarily abroad on holiday or business.
- €100 a day if in hospital in Ireland or the UK resulting from an injury involving licensed public transport (such as trains, buses, planes or ferries) in which you are travelling as a fare paying passenger.
- €100 a day if you and your spouse are in hospital simultaneously in Ireland or the UK.
- €1,250 maternity grant.

You may join regardless of your age, occupation or medical history. The special money back guarantee means that you have 30 days to examine your Membership Certificate to ensure that you are completely happy. There is no health questionnaire, no medical examination and your acceptance is guarantee. You will have recently received correspondence by post from HMCA. To apply, complete the membership application and direct debit form and enclose in the postage-paid envelope provided and post back or phone Donna or Liam at T: 613 0318.

Please note that there will be no follow up sales call from HMCA.

## South Dublin Chamber Training Academy Launch



Mayor Eamonn Maloney, South Dublin County Council (pictured left) officially launching the South Dublin Chamber Training Academy at the Chambers premises at Whitestown Business Park. Pictured right is Neil Murphy (Jacob Fruitfield Foodgroup), President - South Dublin Chamber.



Pictured L - R: Melissa Byrne, Vanessa Fagan, Susan Hennessy, Paula McGlynn, Caroline Keogh, Jennifer Murphy (Tallaght Partnership)

## Jacob Fruitfield Food Group Employees receive FETAC Certificates

Congratulations to the employees of Jacob Fruitfield Food Group who received their FETAC Certificates Level 4 and Level 5 Business Studies as part of Tallaght Partnership's Mór:Learning@Work Programme.

Mór:Learning@Work supports local employers to give educational opportunities to young employees, which will raise their skills and qualifications, benefiting both employee and employer. It provides advice to business on accredited training opportunities for low skilled workers, subsidises the training costs and manages all aspects of the course. Mór:Learning@Work is funded by FAS, Department of Education and Science and Tallaght Partnership. For more information please contact Tallaght Partnership 466 4238.



## South Dublin Chamber Training Academy

### Bringing Quality Training and Development Services to South Dublin County

The South Dublin Chamber Training Academy, based at the South Dublin Chamber offices, offers a wide range of training courses focusing on upskilling, productivity improvement and better regulatory compliance for South Dublin based companies. Our courses are designed to be practical, up-to-date and interactive so that companies can benefit quickly from their investment in their people's training and development.

Our courses are available to South Dublin Chamber members and non-members alike and can be delivered at the South Dublin Chamber Training Academy or in-house. Indeed we can provide an initial free training needs assessment to help design the training that meets your precise requirements. Call us today to discuss your needs or see our calendar of upcoming courses on our website [www.sdchamber.ie/skillnets](http://www.sdchamber.ie/skillnets). Some of the areas we cover are listed below. If you have a requirement that is not listed please let us know. We would be delighted to help you in any way we can.

Management Performance Improvement	Business and Personal Customer Effectiveness	Service/Sales/Marketing	Regulatory and Health and Safety
Teambuilding Techniques	Time Management	Customer Relationship Management	Health and Safety for Managers and Employees
Supervisory Management	Assertiveness	Professional Telephone Techniques	Safety Committee Training
Project Management	Presentation Skills	Customer Care	Manual Handling
Finance for non-Finance Managers	Train the Trainer	Negotiation Skills	Safe Pass for Construction Sites
Coaching Techniques	Stress Management	Advance Selling Skills	Drug and Alcohol Policy
Managing Diversity Successfully	Communication Skills	Managing the Sales Force	Occupational First Aid
Leadership Skills	Interviewing Techniques	Export Documentation	Bullying and Harassment
* Financial management – Credit Management	* Start your own Business	* Internet Marketing – Maximise your internet presence	* Tendering for Cashflow & Government Contracts
* Strategic Management			

## Purpose-Built Training Facilities – Available for Hire

### Specifications

- Accommodates up to twelve Trainees plus Trainer
- Plasma screen, Laptop connection & Internet access
- Installed PC with DVD drive and USB ports running windows XP
- Flexible room set-up, U shape, V shape, Group style, Conference style or Lecture style
- Full catering facilities for lunch, accommodating all dietary and seasonal requirements
- Tea/coffee/biscuits available on arrival, and at break times/lunch
- Breakout rooms available for hire with main training room
- Cold-filtered water, mints, pens and pads included in daily room rental charge
- Flip chart, stand, paper and markers available
- Twenty electrical outlets, including four floor mounted ones available in training room
- Free parking
- Photocopying and fax service available



## SD&K

The South Dublin Training Academy is also home to the SD&K Skillnet. This is a state approved training network designed to deliver quality training to businesses at a significantly reduced cost. The network, which is enterprise led, has a clear focus around building the economic competitiveness of the South Dublin and Kildare region through enhancing the leadership and management skills of the companies. To join the network call Mary Grassick at T: 4622107 or email: [mary@sdchamber.ie](mailto:mary@sdchamber.ie) for details. The network runs until December 2007.



\*Conducted by South Dublin County Enterprise Board [www.sdenterprise.ie](http://www.sdenterprise.ie)



**Training does not cost ..... it pays!**