

Mary Burke

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Chamber News

Women in Business Network – please register your staff

All Chamber members recently received an email in relation to registering female members of staff to become members of the South Dublin Chamber Women in Business Network. This is an additional network available to members and an ideal forum to increase business contacts, raise company profile and promote continued professional development. If this is applicable to your company, please complete the registration details and return to mary@sdchamber.ie ASAP.

Metro West - Public Consultation

As part of the public consultation for Metro West all drawings are available for inspection in both Blanchardstown & Clondalkin Civic Offices and can be downloaded on www.rpa.ie (<http://www.rpa.ie/metro/maps>). You can post your comments online or by e-mail to: info@rpa.ie or post to: Metro West Submissions, PR Department, Railway Procurement Agency, Parkgate Business Centre, Parkgate Street, Dublin 8
 You can also sign up for updates at www.rpa.ie under Contact Us.

Launch of Chamber Translation Service

South Dublin Chamber is pleased to announce another value-added new service for its member companies: **Chamber Translation Service**

Chamber members can benefit from competitive pricing negotiated by Chambers Ireland.

[New immigrants account for more than 10% of residents in Ireland today and companies are required to make Health & Safety and other key company documentation available to all employees in their native language. Since the introduction of The Official Languages Act \(2005\), it is not only public bodies that are making information available as Gaeilge, but many private firms too. This allows them to differentiate themselves as being distinctively Irish in an increasingly global marketplace. The availability of trustworthy translation services, therefore, is now crucial to the success of Irish businesses today](#)

Chamber Translation Services will meet the highest professional standards and will offer a multi-lingual translation services and localisation solutions for all your translation needs. Through a dedicated translation partner, Chamber Translation Services offer companies access to a global team of localisation experts who will assist you in successfully communicating with your local end-users. Native speakers with specialist subject matter expertise are assigned to each assignment providing translations in 139 languages. For a free quotation, please contact Gail Eames T: 4585219 or E: gail@sdchamber.ie

Successful organisations today understand the importance of effective communication. To communicate effectively to an international audience you need to be able to rely on an experienced translation team that understand both business and translations

Training

The Chamber continues to provide best in class yet subsidised training programmes. Forthcoming training dates include:

Customer Care

3-day I.L.M. Accredited course

Dates: 26 Feb, 4, 11 March

Venue: South Dublin Chamber

Cost: retail cost €500, chamber member subsidised cost €243 per participant.

Only 3 places remaining

Negotiation & Conflict Management

4-day I.L.M. Accredited course

Dates: 17, 24 April, 1, 8 May

Cost: retail cost €650, chamber member subsidised cost €348 per participant

Migrant Workers Programme

South Dublin Chamber recently secured a FÁS contract for a Migrant Workers programme. There are now more than 100 nationalities living in South County Dublin and the Chamber recognises the need to address challenges, gaps in knowledge, language (both work and social) that could be a barrier to new employees, who are not from Ireland, succeeding at work.

The FETAC Level 3 course will not only give an Irish certification but will also include employee responsibilities, communication skills with large emphasis on customer service.

We are delighted that FÁS have agreed to subsidise the cost of the 6-day programme and we can accommodate 12 people per course. The first course will run in February and the second in March. We were allocated two contracts for 2008 and will not be in a position to offer this unique programme at any other time. Places will be allocated on a first-come basis and we already have 4 places booked for the course in February.

Note: the retail price of the 6 day course is €1190 per employee and applying the FÁS subsidy reduces the net cost to €358 per employee.

If you would like a copy of the course content or want to book a place, please contact Mary Grassick T: 458 5235 E: mary@sdchamber.ie

Training delivered by Optimum

South Dublin Chamber Calendar of Events 2008

March 2008

Speed Networking

Venue: The Clarion Hotel Liffey Valley

Date: Thursday, 12 March 2008

Time: 8.00 a.m. – 1.00 p.m.

8.15 a.m. Registration, Tea & Coffee

Buffet Lunch

Cost: Members: €75 per person

Non-Members: €95 per person

Speed Networking

Run in conjunction with Blanchardstown Chamber and South Dublin Chamber Women in Business Network

Do you want to start the year meeting 25 new business contacts in 3 hours? We are hosting a Speed Networking morning on Thursday 13 March 2008 in the Clarion Hotel, Liffey Valley. At regular networking events you would expect to meet between 6 and 8 people. At Speed Networking' we guarantee that you will meet at least 25 new contacts, all of whom will be decision makers. Its fast, it's energetic, and amazingly effective!

Business Networking is essential to grow your business, gain new customers, clients and contacts. The MC will be Pat Walsh of Sky Business Centre and the guest presenter will be Andrew Keogh of Aristo, connect to grow. For further information, contact Marie T: 4585230 M: 086-3868286 E:

marie@sdchamber.ie

Networking Evening

Venue: Eden Training Rathfarnham Dublin
 Date: Wednesday, 26 March 2008
 Time: 6.00 – 8.00 p.m.
 Cost: No Cost – Refreshments provided

April 2008**Networking Evening**

Venue: Tallaght Cross Hotel, Tallaght
 Date: Tuesday, 8 April 2008
 Time: 6.00 – 8.00 p.m.
 Cost: No Cost – Refreshments Provided

June 2008**Annual President's Lunch**

Venue: CityWest Hotel & Golf Resort, Dublin
 Date: Friday, 20 June 2008
 Time: 12.30 p.m. – 3.00 p.m. approximately
 Cost: TBC (this will include a 4-course lunch)
 Guest Speaker: Mr. Charlie McCreevy

September 2008**Annual Golf Outing**

Venue: Dun Laoghaire Golf Club
 Date: Friday, 19 September 2008
 Time: 12.00 p.m. Light lunch followed by shotgun start at 12.30 p.m.
 BBQ and Prize Giving
 Cost: TBC

Forthcoming Events**Sourcing in China Workshop – 4 March 2008**

Chambers Ireland in association with the Ireland China Association will host a 'Sourcing in China' workshop on Tuesday 4 March 2008 in The Radisson SAS Hotel, Golden Lane, Dublin 8. The workshop will help identify sourcing opportunities in the Chinese market, help companies identify good suppliers and the logistics of getting products from China.
 Cost: €50 per person. For more information, contact mary.mooney@chambers.ie T: 400 4319.

Extreme Business Makeover – 12 March 2008

Featuring Simon Woodroffe OBE, formerly of Dragon's Den and founder of Yo!Sushi, this 1-day seminar will show business owners and managers how you can transform your business through innovation and technology. The seminar is presented by Chambers Ireland, sponsored by BT and Sage Ireland, is being run in association with Accel and partnered with Business Plus.

Speakers for the event are:

- **Simon Woodroffe OBE**, formerly of Dragon's Den and founder of Yo!Sushi;
- **Joe Eustace**, FIEI Principal Consultant, Convergent Solutions, BT Ireland;
- **Dermot Griffin**, Chief Executive, The National Lottery;
- **Keith Lowe**, FIAVI MIPAV, CEO, Douglas Newman Good;
- **Nick Mulcahy**, Editor, Business Plus Magazine (Chair);
- **Brian McIntyre**, Head of Research and Development, Sage Ireland; and
- **Aileen O'Toole**, Managing Director, AMAS.

Cost: €225 plus VAT.

For further information, contact Gail Eames T: 4585234, E: gail@sdchamber.ie

All Island Vision Conference – 31 March 2008

The All Island Vision conference organised by Chambers Ireland and sponsored by Ulster Bank will take place on Monday 31 March 2008 in the Cavan Crystal Hotel.

This 1-day conference will explore how business communities throughout Ireland can forge links and examine how integrated planning in areas such as energy, broadband, telecommunications and transport can benefit the whole island.

Confirmed speakers and suggested topics are:

- **Eamonn Ryan T.D.**, Minister for Communications, Energy and Natural Resources, on the challenges that Ireland faces in relation to developing a world class communications system, maintaining energy supplies, utilising natural resources and how both governments can work more together to achieve better results for businesses on the island;
- **Geoffrey O'Byrne-White**, Chief Executive, Cityjet. Mr. O'Byrne-White will share his experiences of an

international firm operating out of both jurisdictions in Ireland;

- **Terence Brannigan**, Chief Executive, resource on his experiences growing and developing a business employing approximately 8,000 across the island of Ireland;
- **Dermot Byrne**, Chief Executive, Eirgrid on the development of an all island electricity grid and the challenges to be overcome;
- **Pat McArdle**, Economist, Ulster Bank. Mr. McArdle will examine the current economic outlooks of both economies in respect to the predicted economic downturn this year, and how both the North and South governments can work more closely together through business and economic development to ensure sustained political, social and economic success;
- **Bill Montgomery**, Invest Northern Ireland will address the growing trend of investment from the South into the North;
- **Kathleen O'Toole**, Chief Inspector of the Garda Inspectorate. Ms. O'Toole will speak about building communities and social links. She will examine the developing cooperation between the Garda Síochána and the PSNI and other state bodies who are working together on all island issues; and
- **Andy Pollak**, Centre for Cross Border Studies will discuss education and training needs, co-operation and peace building on the island of Ireland.

This conference will be of interest to businesses wishing to expand to an all-island operation and those already doing so, public representatives, development agencies, embassy officials, state agencies, community groups, importer and exporter groups, business groups, Chamber officials and staff, and anybody interested in the dynamics of building an all-island economy.

Cost - €225 plus VAT.

For further information, contact Gail Eames T: 4585234, E: gail@sdchamber.ie

Challenge Towards World Class Manufacturing (WCM)

16-20th June 2008

To analyse key Japanese business practices & manufacturing methods: 'KAIZEN' (incremental improvement), 'JIT' (Just in Time), 'TQC' (Total Quality Control) and 'TQM' (Total Quality Management). Includes visits to some of the world's most advanced factories.

WCM 2008 spring session

Training dates: 16 – 20 June 2008

Application deadline: 20 March 2008

Pre-departure briefing: April 2008

For further information contact Mary Mooney mary.mooney@chambers.ie

Advertising Opportunities

Marketing Mailshot

For just €310 + VAT, members can have an A4 flyer distributed to approximately 700 contacts on our mailing list. This price is based on a minimum of 4 participants per mailshot. A Chamber branded letter is included in the mailing to introduce each of the offers included. If you wish to participate please contact Mary Grassick T: 01 4585235; E: mary@sdchamber.ie

Chamberlink Newsletter

For information about advertising in the Chamberlink newsletter, contact Mary Burke T: 4585234 E: maryb@sdchamber.ie

Mary Burke

Communications Officer
South Dublin Chamber
T: 4585234