

Events

JUNE

President's Lunch

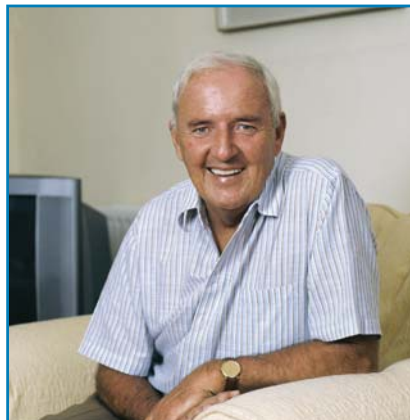


Sponsored by: **AIB Bank**
 Guest Speaker: **Bill O'Herlihy, RTE Presenter/Irish Personality of the Year 2007**
 Date: **Thursday, 7th June 2007**
 Time: **12.30pm - 2.30pm**
 Venue: **Finnstown Country House Hotel**
 Fee: **€65.00 - members, €75 - non-members**

Bill O'Herlihy has had a long colourful career in television, journalism and the PR business for over 40 years.

Bill made his first television broadcast in 1965 for the programme Newsbeat in a feature on the 50th Anniversary of the sinking of the Lusitania off Kinsale. He was the first RTE reporter/presenter to be based outside Dublin. Moving to Dublin in 1968, Bill worked on the award-winning 7 Days before moving to sport in 1972. Bill has over the years anchored various Olympic Games, World Cup finals in both soccer and rugby, numerous European Championships as well as the European and World Track and Field Championships. In addition he produced and presented The Distant Drum, a 13 part series on the Irish diaspora.

Bill received a Jacobs Television Award for his presentation of the 1990 World Cup and, in 2003, was named the Irish Sports Journalist of the Year. Bill O'Herlihy currently anchors RTE Television's live Champions League coverage and Republic of Ireland International fixtures.



To book the above Event please contact Marie Finnegan at T: 4585230 or E: marie@sdchamber.ie



New Member of Staff

South Dublin Chamber are pleased to announce the appointment of Ms Gail Eames as Director of Commercial Services. Gail has held a number of senior sales positions in the US and Australia and has joined us from Blanchardstown Chamber where she held the position of CEO. Gail will be responsible for driving the Chambers membership and revenue generating programmes. Gail's knowledge and understanding of Chambers will be immensely valuable in the further development of South Dublin Chamber.

Chamber Council Update

We would like to welcome two new members to Council. Amanda Swift of Kelly Services and Gerry O'Reilly of Newmarket Partnership.

Mark Staunton of Noel Recruitment and Hakan Karaaliouglu of GAMA Construction Ireland stepped down as Council members at this years AGM on 24th April. Mark has been a member of Council since 1997. As well as being President of South Dublin Chamber Mark went on to represent South Dublin Chamber members at National level through his tenure as President of Chambers Ireland. We wish him well in the future.

Hakan Karaaliouglu was a member of Council throughout 2006. We would like to acknowledge Hakan's contribution to the South Dublin Chamber and wish him well in his new position within the company.

The Chamber Link is designed by Outsource Graphics 01 4599177 www.outsourcegraphics.com



CHAMBER LINK

The Voice of Business in South Dublin County



South Dublin CHAMBER
IN BUSINESS FOR BUSINESS

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Chamber delegation meets with Political Parties



Pictured (L-R) : Sean Crowe TD / Sinn Fein, Con McCarthy, Joanne Spain / Sinn Fein and Peter Byrne, South Dublin Chamber.



Pictured L-R: Peter Byrne, Elizabeth Davidson - Green Party, Con McCarthy and Tony McDermott - Green Party



Pictured (L-R) : Con McCarthy, Conor Lenihan TD, Minister of State, Neil Murphy/President, South Dublin Chamber and Charlie O'Connor TD.

Please remember to circulate this publication to all employees within your company.

WHAT NEXT?

Prior to the general election South Dublin Chamber met with the following political parties election candidates; Fianna Fail, Fine Gael, Labour, Sinn Fein and the Green Party. We discussed our Manifesto for Growth & Development and sought support for our proposals to further develop the local economy of South Dublin County.

What next? Now that the general election is behind us we will be following up these meetings and inviting our elected national representatives to come totogether to support the further growth and development of South Dublin County.

For more on the Election see inside on page 4...



Peter Byrne, Pat Rabbitt TD, Labour Party Leader, Neil Murphy - President/South Dublin Chamber and Con McCarthy - Sandymark Construction.



Pictured (L-R): Michael McBennett, Brian O'Reilly - B.P. O'Reilly & Co, Senator Brian Hayes, Con McCarthy - Sandymark Construction / Deputy President, South Dublin Chamber, Terry Clarkin - S.W. Carty, Alan Vorster - QS Associates Ltd and Peter Byrne - CEO, South Dublin Chamber

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Member Networking Evenings

Shirley Ross of The Salon Health & Beauty by Jennifer Duggan presents Ashley Dacombe of Ashfield Computer Training with a spot prize at the April Networking Evening event co-hosted by The Salon, Westpark Fitness and Café to Go.



Sue Boyle, Manager of Café to Go presenting Roisin Daly (left) of The Tower Hotel Group with a spot prize.



Deirdre Mooney of Gallaher Ireland pictured with Jim Wood, Sales Manager of Red Cow Moran Hotel at the May Member Networking Evening in Red Cow Moran Hotel. Deirdre was the winner of the 'Weekend for Two to any hotel within the Moran Group' prize.



Joe McCall (pictured left) – Byrne & McCall and Andrew Davey - Davey & Associates at the Red Cow Moran Hotel Member Evening

**South Dublin & Kildare Skillnet
2nd Quarter Training and Development Schedule 2007**
Reserve your place(s) today Fax: 01 4599512 or email mary@sdchamber.ie

The following South Dublin & Kildare Skillnet programmes are scheduled to commence 2nd Quarter 2007. Our courses are reduced in cost due to the success of the Chamber in gaining a training subsidy. Further details at www.sdchamber.ie/skillnets

Upcoming course's 2nd Quarter 2007

- **Employee Absenteeism** 1 day course. Subsidised cost per participant = €125. Retail cost €375
- **Project Management** 3 day programme. Subsidised cost per participant = €437. Retail cost €1,312
- **Debt collection for Growing Companies** 1 day course. Subsidised cost per participant = €125. Retail cost €375
- **Train the Trainer** 2 day programme. Subsidised cost per participant = €250. Retail cost €750
- **Managing the Diverse Workforce** 1 day course. Subsidised cost per participant = €125. Retail cost €375
- **Negotiation and Conflict Management** 1 day course. Subsidised cost per participant = €125. Retail cost €375
- **Time Management** 1 day course. Subsidised cost per participant = €125. Retail cost €375
- **Coaching and Mentoring for Managers** 2 day programme. Subsidised cost = €250 Retail cost €750
- **Supervisory Development Programme** 3 day programme. Subsidised cost = €437 Retail cost €1,312
- **Customer Relationship Management** 3 day programme. Subsidised cost = €437. Retail cost €1,312
- **Assertiveness** 1 day course. Subsidised cost = €125 per person. Retail cost €250
- **Customer Care** 1 day course

Course fees covers tuition, materials, lunch, tea/coffee morning and afternoon. Maximum of 12 participants per course. Courses held in the Chamber Academy, South Dublin Chamber, Tallaght Business Centre, Whitestown Business Park, Dublin 24. Tel: 01 4622107

To book or for further information on any of the above courses please contact Mary at tel: 01 4585235 or email: mary@sdchamber.ie

Remember there are a maximum of 12 places available per course.
To avoid disappointment reserve your place/s today.



Corporate Golf Event -Friday 13th April- Sponsored by PGA National Ireland and The Morrell Restaurant



Runners Up:
(Pictured l-r) Barry Holbrook, Graham Cawley - Davy, Paul Cannon - Celtic Careers and Paul Jameson - Liffey Developments.

Winners:
(Pictured l-r) David Pierce - Ulster Bank, Graham Cawley - Davy (Prize Sponsors), Dr Tim Creedon - Institute of Technology, Dublin and Jim Pierce - RW Pierce



Thank you to event sponsors PGA National Ireland, The Morrell Restaurant and prize sponsors Davy

MEMBER Profile Camden Court Hotel



The Camden Court Hotel
Camden Street
Dublin 2
Phone +353 1 4789666
Fax +353 1 4789139
www.camdencourthotel.com
sales@camdencourthotel.com



The Camden Court Hotel is the perfect location to stay when visiting Dublin. We are just a short and pleasant walk from Grafton Street and St. Stephens Green. The Hotel is serviced by Dublin's Luas Tram System and has its own complimentary private and secure car park.

The Camden Court Hotel offers a host of facilities, and comprises of 246 en-suite guestrooms with a host of facilities including tea / coffee making facilities, trouser press, direct dial telephone, multi-channel plasma television and Wi-Fi internet access. We offer a choice of 7 premier venues including a purpose built Executive Boardroom. All of our meeting rooms boast natural daylight and can be configured to your specific needs. Our "Meeting Excellence" brand shows our dedication to achieving the highest standards of conferencing to ensure that your meeting is a success.

C Central, our modern and contemporary bar is the ideal venue for relaxing in stylish surroundings. Guests at the Camden Court Hotel have complimentary access to the hotel's health and leisure club which is the perfect place to unwind and recharge both body and mind.

Revaluation of Commercial Properties

As you are aware South Dublin County has just gone through a revaluation process by the Valuation Office. This is part of a national revaluation that will be done over the next few years. South Dublin Chamber recently met with the valuation office to discuss and hear at first hand how the revaluations are progressing.

In June 2007 the new valuation certificates will be issued. Some premises will be paying less and some will be paying more. You do have the right to appeal your new valuation. The Chamber has requested that copies of all revaluations be available throughout the county as it is not possible at this stage to get them online, this will allow for comparison with similar premises. We have also requested that meetings be held throughout the county by the valuation office to answer queries from our members.

If you would like to discuss your revaluation please contact the Chamber at business@sdchamber.ie. If we cannot answer your enquiry we will refer you to someone who can.

Election 2007 - South Dublin Chamber presents Manifesto to political parties.

A general election provides the business community with an opportunity to reflect on issues relating to the management of our economy. It also brings into focus how the economy will be managed in the next couple of years.

Following consultation with our members and drawing on our policy documents and pre-budget submission, South Dublin Chamber actively sought to meet representatives of all political parties to present our Manifesto for Growth and Development. A full copy of our Manifesto is available on our website www.sdchamber.ie.

South Dublin Chamber Manifesto for Growth and Development Summary

Local Government Charges

Local government charges to be reduced by all householders or national government paying the true cost of services to non-business users including water and waste charges.

Transport

New bridge to be built across the Liffey to continue South Dublin's outer ring road into Fingal. Commitment to, where noise levels permit, have night time work on key projects such as the M50.

Governance

South Dublin County Council to be the only local government - no additional layers of bureaucracy for Dublin.

Taxation

VAT to be lowered by 1%.

Health

Adelaide's & Meath Hospital incorporating the National Children's Hospital to be further developed.

Environment

Increased investment in sustainable energy development.

Manufacturing

Increased support for Research and Development. Prioritised investment in training and education. Easing of regulators' burdens on business operations.

Investment

IDA not to be restricted by regional policies so that it can facilitate increased investment into South Dublin County.

Waste

Polluters Pays Principal to be implemented, not just for business but for other areas such as household waste.

For further information contact Peter Byrne, Chief Executive Officer at 4622107.

THE DISTRICT APPROACH

A multi-agency approach to early school leaving in Tallaght

WORK
TRIALS
SOUGHT!

Are you looking for quality young employees? Do you want to know about the help we provide for employers who are offering work experience?

The district approach strategy is seeking enquiries from employers interested in providing quality work experience opportunities for young people graduating from the FETAC accredited Work Preparation and Work Orientation training.

If you want to know more about the supports provided to employers please contact Linda Payne - Advocate for the District Approach on 4523411 or on 086 3827305



NEW MEMBERS

The Chamber would like to welcome the following new members.
Please add them to your list of business contacts.

Camden Court Hotel

Camden Street
Dublin 2
T: 4759666 Fx: 4789139
www.camdencourthotel.com
Niamh Cunningham, Corporate Sales Manager
Type of business: City Centre 3* Hotel

Metallic Partition Systems Ltd

Berkeley House
Unit 21, Cookstown Ind. Est.
Tallaght
Dublin 24
T: 4527931 Fx: 4527954
Paul Gibbons, Managing Director
Type of Business: Manufacturer of Metal Partitioning

Chris Ryan Architects

70 Upper Leeson Street
Dublin 4
T: 6136076 Fx: 6136080
www.chrisryan.ie
Chris Ryan, Director
Type of Business: Architecture & Interior Design

Need More Space & Two Men and a Truck

Rear Glencullen House
Kylemore Road
Dublin 10
T: 6426450 Fx: 6426451
www.needmorespace.ie
Neethia Naicker, Operations Manager
Type of Business: Self Storage Centre & Furniture Removals

Davy

Davy House
49 Dawson Street
Dublin 2
T: 6797799 Fx: 6148994
www.davy.ie
Olive Forristal, Business Development Manager
Type of Business: Financial Services

Sage Ireland

3096 Lake Drive
Citywest Business Park
Dublin 24
T: 6420800 Fx: 6420899
www.sage.com
Patricia McGrath, Marketing Manager
Type of Business: Provider of Business Management Software Solutions to Irish Businesses

Melamar Ltd

6 Northbrook Road
Ranelagh
Dublin 6
T: 4404380 Fx: 4430714
www.melamar.com
Pat Bolger, Director
Type of Business: Business Analysis, IT Strategy, Change Management, Consulting Services

Skupe Net Limited

Synergy Centre
ITT Dublin
Tallaght, Dublin 24
T: 086 3877492
www.skupenet.com
Bernard McGranaghan, Managing Director
Type of Business: Software Solutions for Classifieds & Directories

Davey & Associates

82 Upper Rathmines Road
Dublin 6
T: 086 3726579 Fx: 4966480
Andrew Davey, Accountant
Type of Business: Accountants

Tom Treacy Remax Partners

732 Virginia Heights
Tallaght
Dublin 24
T: 8533333
Tom Treacy, Managing Director
Type of Business: Estate Agent

Feedback from Department of Transport Information Seminar on Transport 21 Capital Infrastructure Framework

An Information Seminar on Transport 21 Capital Infrastructure Framework was held on Wednesday 18th April in Finstown House, Lucan by the Department of Transport.

The seminar was chaired by Tom Doherty, Deputy County Manager South Dublin County Council. Peter Byrne, CEO South Dublin Chamber and a number of Chamber members attended.

The following are the panellists who gave presentations on their agencies role in the implementation of the Transport 21 projects with a short summary of their presentations.

Maurice Tracey – Department of Transport

Presented an overview of the national implementation of Transport 21. The Department are pleased with both the implementation timetable and the budget for same to date. Maurice felt that the full programme will be completed on time and in line with budget. He could not confirm when the Dublin Transport Authority would be established as the legislation has not gone before Government.

John Ryan - Dublin Bus

The Clondalkin Bus Corridor has had its first buses running on it since mid March 2007. This will be of particular benefit to those working in Clondalkin and Grange Castle. The fleet will be increased by 130 buses some of which have come into service and a number of these are larger three axle buses which hold more people. The bus service to Citywest will be improved and new bus corridors will be developed in Tallaght. Whilst there will be no real time information available to passengers this year this is being looked into. Dublin Bus is considering locating a new bus depot in the county.

Tom Flynn - Iarnrod Eireann

The good news for South Dublin County was the opening of the Adamstown Train Station and the work done on the Kildare Rail Project. This project would see the number of lines increased on the Kildare route from two to four allowing for local trains and national trains to be separated thus increasing frequency. A concern about this project is that it stops in Hazel Hatch. Clearing work on this line has commenced and further work is being

undertaken. Tom also highlighted the frequency of the Dublin Cork line which is now every hour and the many other developments that are being undertaken from new stations to new carriages to bring our rail travel up to the highest standard.

Gerry O'Brien – National Roads Authority

An overview of the development of our national roads was presented. A focus was given to the M50 and the main interchanges in our area. This is progressing well and stages two and three will be commencing this year. The N4 improvements should also commence this year as tenders have been received for this work. When asked about Newlands Cross Gerry said discussions have taken place with the County Council and RPA and that plans were drawn up to address this as a matter of priority. When asked about what he called the Outer Leinster Road he said a group was working on this and would be coming back with proposals for the route.

Tom Manning – RPA

Luas is proving to be a success and Luas Trams on the Red Line (Tallaght Line) will have additional carriages which will increase capacity by 40%. These new carriages will be phased in. The Railway Order for Line A1 (Citywest Luas Spur) has not been signed off yet and the Chamber expressed its concern at this delay. Tom however expected that this will happen shortly. On Metro West the RPA will put forward its proposed route in July this year and expects to have this project completed on time. An overview was given of the other Luas and Metro lines being considered and developed.

Since this seminar the South Dublin Chamber has written to the relevant agencies for 24 hour work to be introduced on the M50 upgrade. We will continue to lobby on this issue on behalf of members.

SCHOOLS BUSINESS PARTNERSHIP THIRD LEVEL SCHOLARSHIP SCHEME

The Schools Business Partnership is once again beginning their search for sponsors to support the third level scholarship scheme. This scheme was started in 1998 to provide financial assistance (€1000 per annum) to third level students. Thanks to the generosity of local businesses, students are enabled to participate in higher education - young people who, without additional intervention, would not be able to undertake a third level course and, therefore would not reach their full potential.

The students who are embarking into this new academic year are going forward as a role model in their communities; your company could not make a greater contribution to the development of those communities than through these potential leaders of the future.

Should your company wish to participate in this initiative and its important objectives, please contact Mary Grassick, at ph: 01 4585235 or email: mary@sdchamber.ie

Congratulations to Kim Jordan who is currently studying a degree course in Architectural Technology at DIT, Bolton Street. Kim was recently awarded the Professional body awards for her professionalism and dedication to the course throughout the year. She has also been offered a job for the summer in Douglas Wallace Architects.

"I am extremely grateful for the sponsorship I have been given on behalf of the South Dublin Chamber which has enabled me to afford a variation of equipment with regards to the course and to add finishing touches to different projects throughout the year."

Thank you SIAC Construction Ltd who sponsor Kim.

Business Breakfast Briefing



Pictured (L-R) at the recent Business Breakfast Briefing Investment Seminar sponsored by Davy in Red Cow Moran Hotel are Neil Osborne - Davy, Graham Cawley - Davy, Peter Byrne - South Dublin Chamber and Paul Giblin - Davy.



Julian Clarke (pictured left) of SME Financial Systems with Eddie Lynch of Davy at the Business Breakfast Briefing Davy Seminar.

Tax Tips for your Business

Did you know that it is possible to structure your employee's salary package and reward them in a more tax-efficient manner?

For example, if commuter tickets, e.g. monthly Dublin Bus, LUAS or Dart tickets, are provided as part of an employee's salary, they are not treated as Benefit-in-Kind and are accordingly exempt from income tax and PRSI.

Another attractive provision of the tax legislation allows for the making of a non-cash gift of up to €250 in value or else the entire amount will be taxable. This may therefore prove a useful method of giving a Christmas gift or 'end of project' token to employees.

This tax tip was supplied by Newmarket Partnership, G9 Calmount Park, Ballymount, Dublin 12
T: 4293600 Fx: 4600919 Email: info@newmarket.ie Web: www.newmarket.ie