

CHAMBER NEWS



South Dublin Chamber
Advancing business together

Newsletter 2021

LOBBYING • NETWORKING • INFLUENCING • INCREASED EXPOSURE • LEARNING & TRAINING • CORPORATE CITIZENSHIP • BEING INFORMED



*Eamonn P. Egan, President,
South Dublin Chamber*

Hopefully, I will have the opportunity to meet members soon in person. Whilst Teams and Zoom have enabled us all to stay connected and do business, meeting fellow members in person adds a whole new dimension to connecting with you.

Rather than focus on the business challenges we have all faced and, in most cases, survived I would like to focus on how we move forward, what have we learned from this experience and how will it shape the future of our work.

Many members engaged with working from home for the first time and for some this will be

part of the future of work in their business for others that is not an option. Working from home has brought benefits and challenges to both employees and management. How we communicate with those we do not meet in person; how do we stay engaged if we are at home without the formal and informal interaction with colleagues.

Supply chains have altered some in reaction to Brexit some in response to COVID-19 restrictions, will these changes be permanent or transitional. Will you be re-establishing new supply chains or regressing to proven set patterns as we move forward.

When faced with so much change it can be daunting, especially one that arrives without warning and impacts so quickly and fundamentally on the way we work. Businesses that can address these challenges, save what has worked and build on the new innovations that have arisen will grow. We can learn also from those things that we tried that did not work and ensure we capture the learning.

Some of our members, hotels, restaurants and gyms were hit a lot harder than others and it would be good if we could all as fellow members support them as they re-enter the world of normal business.

As the Chamber President I assure you of our full support through connecting you to our business community, providing information, seminars and training we will ensure you and your business are supported to the best of our ability to move forward with confidence and assurance that the coming year will be a good one for you.

Eamonn P. Egan
President
South Dublin Chamber

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- CRM

*CHAMBER EXECUTIVE AND COUNCIL MEMBERS

| | |
|--------------------------------------|--|
| *Eamonn P. Egan – President | Lloyds Ireland |
| *Peter Byrne, Company Secretary | South Dublin Chamber |
| *Alan Sullivan – Treasurer | Meditec Medical |
| *Peter Nicholson – Vice President | OGX Group |
| *Margaret Considine – Past President | EQuita Consulting |
| Sherri Brennan | Skip Trans Waste Solutions & Recycling |
| Brian Buckley | Greyhound Recycling & Recovery |
| Larry Byrne | Roadstone Ltd |
| Neill O'Reilly | Bank of Ireland, Tallaght |
| Garrett Robinson | Oversite Property Consultants |
| Elisha Collier O'Brien | JTI Ireland Ltd |
| Thomas Stone | TU Dublin |
| John O'Farrell | Tourism Consultant |
| Gerard O'Reilly | Crowe |
| Dermot Coyne | Dermot P Coyne Solicitors |
| Brian Ó Gáibhín | Áras Chrónáin Irish Cultural Centre |
| Adrian Geissel | SURPASSPORT |
| Karen Harrington | AIB |
| Sonia Moran | Punctual Print |
| Marie Price-Bolger | Intrust Solutions |
| Mairead Fleming | Ascension Executive Recruitment |
| Lucy Nugent | Tallaght University Hospital |
| Emma Kennedy | The Echo Newspaper |

Connect with the chamber online and on your smartphone

- | | | | |
|-----------|-------------------------------|----------|-----------------------|
| Twitter: | @SDublinChamber | Website: | www.sdchamber.ie |
| LinkedIn: | South Dublin Chamber Co. page | Email: | business@sdchamber.ie |
| Facebook: | @SouthDublinChamber | Tel: | 01-4622107 |

Briefing with An Tánaiste



L-R An Tánaiste and Minister for Enterprise Trade & Employment Leo Varadkar TD and Eamonn P. Egan, President South Dublin Chamber

On the 21st of June 2021 we had an online discussion with An Tánaiste and Minister for Enterprise Trade and Employment Leo Varadkar TD. We covered the important issues of the impacts of Covid-19, business supports, the safe reopening of all sectors of business, Brexit, and future growth of our economy. We would like to thank Minister of State Colm Brophy TD for his help with enabling this meeting.

Following this meeting on 6th July at Government Buildings the Chamber President Eamonn Egan presented the Tánaiste with an Award from the Chamber acknowledging his leadership role during the Covid-19 pandemic.

Other Ministerial meetings in the last few months include:

- Minister for Finance Paschal Donohoe TD
- Minister for Public Expenditure and Reform Michael McGrath TD
- Minister for Housing, Local Government and Heritage Darragh O'Brien TD
- Minister of State at the Department of Enterprise, Trade and Employment with special responsibility for Trade Promotion Robert Troy TD.
- Minister of State for the Department of Housing, Local Government and Heritage with responsibility for Local Government and Planning Peter Burke TD

The Chamber engages with a number of Government departments on a wide range of issues from taxation, employment law through to housing and energy supply. We also have engagement with key government agencies and in 2021 we held seminars with Fáilte Ireland on Tourism, Eirgrid on future energy supply and Irish Water on water supply and costs. These meetings were open to all members so that they could have the opportunity to hear directly from the agencies and ask the questions they needed answering.

We actively engage with all opposition political parties and in particular with the spokespeople on the key finance and business issues affecting our members.

South Dublin Chamber CEO appointed to prestigious EU Committee



Peter Byrne, CEO, South Dublin Chamber

Our CEO was nominated by Chambers Ireland to be one of two employer representatives on the EESC. This nomination was approved by the Irish Government and Peter was appointed in September 2020. As the EU is vitally important to so much of our business' lives it is important that a clear business voice for Irish Businesses is articulated through this statutory committee.

The EESC gives advice to the European Union in order to help ensure we have better laws and policies so that all EU citizens have a better society. The EESC is mandated to give advice to:

- The European Parliament
- The Council of the European Union
- The European Commission

<https://www.eesc.europa.eu/>

To date Peter has engaged with the following EU Commissioners. Executive Vice President Valdis Dombrovskis engaged on an Economy that works for people.

- Executive Vice President Frans Timmermans engaged on the European Green Deal
- Executive Vice President Dubravka Suica engaged on the Future of Europe
- Commissioner Internal Market engaged on protection and growth of the single European Market.
- Commissioner Jobs and Social Rights Nicolas Schmit engaged on the EU Action Plan for the Social Economy
- Commissioner for Justice Didier Reynders engaged on European Democracy Action Plan and the Charter of Fundamental Rights
- Commissioner Transport Adina Valean engaged on Sustainable and smart European mobility.
- Commissioner for Agriculture Janusz Wojciechowski engaged re Agri food industry.
- Commissioner Budget and Administration Johannes Hahn engaged on EU Recovery and Resilience Plans.

EESC EU UK Follow on Committee

Our CEO Peter Byrne is a member of this committee which is chaired by Jack O'Connor (ICTU) from Ireland and through this committee he is able to highlight the specific challenges relating to Ireland's size of business with the UK and our geographical challenges relating to Brexit. Through the EESC a meeting was held with Michel Barnier to share insights and thoughts on how Brexit evolved and may continue to do so.



Brexit



We have done all we can over the last three years to make members aware of the challenges that lie ahead in relation to Brexit. To date the situation has been better than expected due to the signing on 31st December 2020 of four treaties the most notable of

which is the EU-UK Trade and Cooperation Agreement. Business that had prepared adapted quickly whilst those who took it will be alright on the night approach are still finding difficulties navigating the new rules and regulations.

Brexit will continue to be a real challenge for our business community as the new relationship with the UK settles in. It is a real and present threat to business even though it has been totally overshadowed by Covid-19.

Friction points will continue to emerge the current one being the Ireland, Northern Ireland Protocol. In all of this we can lose sight of the importance of the UK market and the many opportunities it presents to our member companies. If you are having difficulties, please let us know and we will help where we can, if you are interested in exploring the business opportunities in the UK or expanding your existing business here, please let us know and we can share with you contact details of those that can help.

International



South Dublin Chamber is part of the World's biggest business networks with Chambers in every country. Through our membership of Chambers Ireland, we are part of Eurochambres, Europe's largest business organisation and the

International Chamber of Commerce (ICC) a global organisation based in Paris.

Through these international bodies we learn and share with other Chambers and connect business together. Our planned inbound trade mission from Tampa Florida had to be cancelled due to COVID-19 as was our outbound trade mission to North East England.

We did have an International Webinar "What's Happening in US/EU/UK" in which our members got to hear and speak directly with key people in Chambers we work closely with. Our guests were Bob Rohrlack, President / CEO Greater Tampa Chamber of Commerce, Florida (US), Elisabet Camprubi International President, Barcelona, Spain (EU) and Jonathan Walker, Assistant Director, North East England Chamber (UK). This provided real insights as to how business in other areas were being impacted by COVID-19.

South Dublin Chamber has a Cooperative Agreement with Tampa Bay Chamber, Florida and West Lothian Chamber (Scotland).

Export Documentation

South Dublin Chamber provides an important international service in the provision of export documentation - further information on page 14.

Ambassadors

The Chamber connects with Embassies in Ireland and Irish Embassies abroad to support trade and develop new connections, this year we had the opportunity of meeting online with the New Zealand Ambassador Brad Burgess and learned of the business opportunities in New Zealand for Irish companies.

Lobbying



South Dublin Chamber aims to represent the interests of our members to the key stakeholders in local / national Government and through our affiliation to Chambers Ireland to the EU and

the wider global business community. Through our lobbying activity we provide a voice for our members and contribute to a pro-enterprise perspective to Government, policy makers and the media. We promote the policies and interests of business whenever possible and feed into the policy making and political process on issues of importance.

The Chamber is a registered lobbying organisation under the Regulation of Lobbying Act 2015 and all details of our work in this area is available on the governments register www.lobbying.ie

Our policy and research priorities focus on policy areas of long term and more immediate concern for our members. Throughout 2021 our research will inform comprehensive policy documents and we will highlight and promote such positions regularly, engage with Government, policy makers and the media to promote and influence the need for action on these areas.

Our lobbying activities take place in various forms: through direct communication with political representatives and Ministers, through engagement with Dáil committees, through engagement with policy makers and through extensive representation on SPCs, boards and departmental working groups.

Briefing for Chamber Members in the Tourism and Hospitality Sector



South Dublin Chamber hosted a Tourism webinar for our members in May 2021. Paul Kelly, CEO, Ciara Scully and Derek Dolan, Fáilte Ireland, joined us to discuss, supports for the Tourism and Hospitality Sector, reopening challenges and the year ahead.

Peter Byrne CEO facilitated the meeting.

Support your local hotels & restaurants on their reopening

The Chamber at a glance

Last year was an unprecedented year for many businesses including South Dublin Chamber but we are delighted to have continued supporting our members and the South Dublin County business community through our services. See below what we were up to throughout the COVID 19 pandemic.

**Our first alert on the
28th February 2020**
Coronavirus Update
from the HSE

0 Number of days
our office closed



EXPORT DOCUMENTATION
2,346 certificates
of origin
certified
4,451 company
documents
certified

South Dublin
Chamber
Marketing
Campaign
launched



Chamber CEO, Peter Byrne appointed
as an employer representative on the
prestigious European Economic and
Social Committee (EESC)

79
Editions

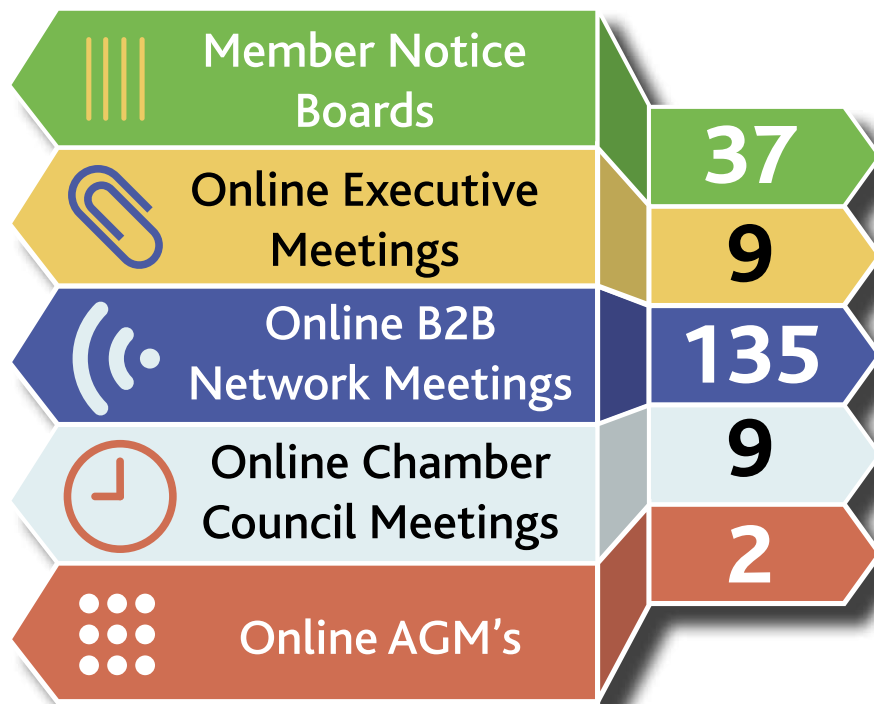


167

Email
Communications
to Members



8 Surveys



The Chamber at a glance

Eamonn P. Egan
appointed as new
President of South
Dublin Chamber



South Dublin Chamber
Economic Investment
Report Launched



65



WEBINARS

South Dublin Chamber Sustainable Business Training
programme in association with South Dublin LEO

37
Training
Programmes



344
Individuals
Trained



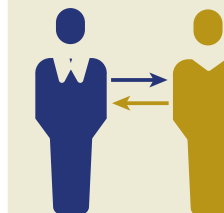
Corporate
Member
Updates



23

LOBBYING RETURNS/
SUBMISSIONS
www.lobbying.ie

Sustainable Business Partnership
Programme



460
ONE TO ONE
MEETINGS

58 NEW Chamber Members
welcomed,

INCLUDING

5 NEW Corporate Members -

Microsoft Ireland,
Peninsula Business Services
Tallaght Cross Hotel
Tesco Ireland
Echelon Data Services



BREXIT

UPDATES & RESOURCES

483 posts on



Sustainable Business Programme

Sustainable Business Programme

The Sustainable Business Programme is a partnership programme with South Dublin County Council, South Dublin LEO, and South Dublin Chamber. This programme offers one to one business support and topics discussed in these meetings have been mainly around how COVID-19 is affecting their business – cashflow, grants available, employees etc and being followed up with by connecting business owners to relevant agencies or providing support immediately.

With the advent of COVID-19, our local business community has faced new challenges, the business sustainability programme has responded to the new concerns of business by providing in person, telephone, and online meetings, with South Dublin LEO we have provided training and seminars online and critical time sensitive information on our local and national governments supports.

Clíodhna is available for One-to-One meeting to discuss issues affecting your business, whether a Chamber member or outside of the Chamber Network. Please contact Clíodhna at cliodhna@sdchamber.ie

Enterprise Week

The purpose of Local Enterprise Week is to highlight the range of services and supports available to existing and potential entrepreneurs and micro and small enterprises. Local Enterprise Office South Dublin held a wide-ranging program of events virtually, free for all to meet the exceptional challenges presented by Covid-19.

South Dublin Chamber co-hosted an event with South Dublin LEO on Wednesday 3rd March on 'Future of Work' with Peter Cosgrove Future of Work Expert, Author and Media Commentator. Peter Cosgrove discussed how businesses are dealing with competition, technology, leadership and management skills and the distributed workforce into the future. Over 90 attended this popular event early that morning, expressing positive feedback.



Peter Cosgrove

Corporate Social Responsibility

Corporate Social Responsibility (CSR) is an integral part of our Chamber work and was so important to continue during the current crisis. Our CSR meetings continued to meet online and share updates on how businesses and Charities have adapted and continued CSR activities during the pandemic.

The main objective of these meetings is to discuss and share CSR activities and experiences to gain a better understanding of what is happening in South Dublin County.

Our CSR forum continues to address below and more which is needed to achieve sustainability Goals. If you are interested in joining our next meeting to shape ideas and good practices between members, get involved and join our next meeting

- Corporate Responsibility
- Improving our Environment
- Sustainability
- Redirecting waste
- Connecting with our schools
- Being a great place to work
- Promoting equality

Networking – Referral - Learning B2B Network Meetings

Business networking is of huge importance to SMEs, while networking happens at all events, South Dublin Chamber hosts regular events focussed specifically on networking.

While our Chamber networking mornings used to take place face to face every week either in the Lucan Spa Hotel or Citywest Hotel, when the pandemic hit, these were promptly changed to online networking webinars. Join us to virtually meet with like minded business people, promote your offering and grow your business, Contact: Clíodhna O' Byrne cliodhna@sdchamber.ie



Citywest B2B

Virtual Citywest B2B Network Meeting
Every 2nd Friday 7.30am - 8.30am

Lucan B2B

Virtual Lucan B2B Network Meeting
Every 2nd Thursday 7.15am - 8.30am



South Dublin County Council



We work closely with South Dublin County Council in partnership through the Business Sustainability Programme and through our shared desire to see our county reach its economic potential.

Our work is with both the executive and our elected councillors.

South Dublin County Development Plan

This year we are encouraging members to contribute to the County Development Plan to ensure you live and work in a county that reflects your ambition. South Dublin County Council prepare The South Dublin County Draft Development Plan (the Draft Plan) sets out the framework to guide future development with a focus on the places we live, the places we work, and how we interact and move between these places while protecting our environment. The aim is to progress to a more sustainable development pattern for South Dublin County in the immediate and long-term future up to 2040 and beyond.

Stage 2 of the development plan and public consultation process commenced on 7th July 2021 and it ran until 15th September 2021.

For more details visit www.sdcc.ie/en/devplan2022/

Local Economic and Community Plan

The Chamber is an active participant in the Counties Local Economic and Community Plan and looks forward to engaging in the new plan in the coming months.

New Enterprise Plan for Dublin.

South Dublin Chamber is one of the participants drawing up a new Enterprise Plan for Dublin facilitated by the Department of Enterprise Trade and Employment. We will be working closely with South Dublin County Council and South Dublin LEO to ensure our county remains to the forefront of economic growth and development in our region. This plan will provide a framework to support and encourage enterprise in our city and county. As always, your thoughts, concerns and ideas are warmly welcomed relating to it. Our representative on this committee is our CEO Peter Byrne.



New Mayor & Deputy Mayor

Our warmest congratulations go to our new Mayor Peter Kavanagh and Deputy Mayor Laura Donaghy and we thank our outgoing Mayor Ed O'Brien and our outgoing Deputy Mayor David McManus for their work and service to our county.



Mayor Peter Kavanagh



Deputy Mayor Laura Donaghy

Chamber / LEO Training Programme



South Dublin Chamber Sustainable Business training programme in association with the South Dublin LEO have delivered some diverse and beneficial training courses, currently all our training courses and workshops are delivered online. So far, between May 2020-May 2021 37 training courses have been delivered and 344 individuals trained.

Selection of Training courses delivered:

- Setting Your Business Marketing Goals
- 60 Second Pitch Essentials
- Excel for Beginners – Level 1
- Excel – Level 2
- Create your Business Marketing Plan
- Managing your Aged Debt
- High Value Sales
- Mastering the Sales Process
- A Crash Course in making Business videos with your smartphone

If you have a particular training requirement or would like further information on all upcoming training courses, contact: cliodhna@sdchamber.ie or visit www.sdchamber.ie

Frank Nevin Retires



L/R Peter Byrne, CEO, Eamonn P. Egan, President South Dublin Chamber and Frank Nevin

It was with regret that, we said goodbye to Frank Nevin, Director of Economic, Enterprise & Tourism Development, South Dublin County Council. We presented Frank with a token of appreciation at our offices. Frank has been a corner stone of our local governments economic work and has always been an exemplary public servant who was genuinely committed to our county and its people.

Business Sustainability Programme

The Business Sustainability Programme is a collaboration between South Dublin Chamber, South Dublin County Council and the Local Enterprise Office to assist businesses in meeting the challenges that may arise in the coming year by offering support across a wide range of areas.



The Business Sustainability Programme is free to your business in South Dublin County. It helps you to meet business challenges - positive ones of growth or difficult ones of financing. It will provide you with a one stop shop to what is available to help your business.



To avail of one to one business support contact Clodhna on clodhna@sdchamber.ie or mobile: 087-7709411

Range of Areas Covered



ADVICE AND HELP

There are a large number of supports and grants available to business. We know that sometimes it can be hard to identify the right one for your business so we are here to help you do that.



DEVELOPING YOUR BUSINESS

Let us connect you to programmes to develop your business such as
Energy Efficient Business
Supports – Green Lean
R & D Supports – Lean and Agile



TRAINING

As a ratepayer in South Dublin County we will be offering you excellent subsidised training courses covering all the main areas you and your staff need. Contact us and we will keep you updated on the courses on offer or check out <https://www.localenterprise.ie/SouthDublin/Training-Events/>



CONNECTIVITY

We all need to be connected let us share with you ways to connect your people and your business online and in the real world.

Our County is committed to helping you grow and develop your business.

South Dublin County Marketing Project

The gateway location to Europe, Ireland and Dublin for Business

The County Marketing initiative was the brainchild of the South Dublin Chamber of Commerce and was developed in partnership with South Dublin County Council.

In Early 2020, OGX Marketing and Dr Anthony Buckley, TU Dublin were engaged to support the project. Research began to study the international business community in several vertical markets, including the Pharma, Technology, Finance, Logistics, Engineering, Energy, Environment and the Medical Device sectors. A database was developed of the top 100 companies for each industry, and it was determined if each company already had a presence in Ireland. For example, of the top 100 global players in the Pharma industry, 58 have facilities in Ireland, 48 are in Dublin, and 15 are in South Dublin County.

This information was essential to the Chamber as the plan was to contact the companies already in Ireland and ask them to complete a short survey to find out why they chose Ireland.

Here are the findings:

| | |
|--|-----|
| Access to EU markets (telecom/digital) | 1st |
| Low corporate tax rate and incentives | 2nd |
| Availability of educated employees | 3rd |
| Supply of appropriate property/locations | 4th |
| National/Local government support | 5th |
| Broadband/telecoms | 6th |
| Access to EU markets (airport/ports) | 7th |
| Access to national locations | 8th |

Based on this information, marketing material, including a website and brochure that showcases South Dublin County as playing a vital role in making Dublin what it is - one of Europe's leading city-regions for business, leisure, and quality of life. Ireland's pro-business tax regime - including a corporate tax rate of 12.5% - makes the county an even more attractive proposition when added to the other benefits of locating and living in South Dublin County. The brochure was posted to the other companies on the database that did not have any facilities in Ireland. The Chambers worldwide network was utilised to distribute the brochure in both hard copy and soft copy and will be showcased at the forthcoming world chamber congress in Dubai.



A direct mail concept for each vertical market highlighted why similar companies had chosen Ireland and, by association, our county was also developed.



Leo Varadkar, Tánaiste and Minister for Enterprise, Trade and Employment with Peter Nicholson, CEO, OGX Marketing

The direct mail was posted in hard copy to the database. It was supported with LinkedIn campaigns that targeted specific job titles in each industry and in locations worldwide that were more likely to require a gateway to Europe and everything else South Dublin County offers. As well as Google Adword campaigns, the LinkedIn campaigns were supported with organic posts about the counties benefits for international and Irish companies. The decision to choose a location to set up a European hub takes time. So it is vital to have a permanent presence promoting the county.



The website continues to generate a lot of visitors from around the world. Still, the most exciting finding was the exceptionally high amount of website traffic coming from China. Due to budget constraints, this region is not covered by the previous marketing campaigns but will be for any subsequent campaigns, including a version of the site in Chinese.

Although as this phase of the campaign concludes, we continue to market the county through the website SEO and organic LinkedIn posts. We hope to roll out a second campaign when further funding is available.

Please let us know if you know of any company interested in setting up a subsidiary or relocating to South Dublin County.

Visit the website at www.southdublinbusinesslocation.com

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Santry, Dublin, D09 XC81, Ireland.

2020 - 2021 - A Review of Tallaght University Hospital

This past year and a half has certainly challenged us as individuals and as a Hospital and I would like to acknowledge and thank the local businesses that have supported us throughout this time. As COVID presented its challenges, we had to balance working around them and continuing to provide patient care.

Focusing on Innovation we introduced numerous new digital solutions to assist patient care and also enable patients and their families keep in touch during the COVID-19 pandemic. Ironically the arrival of COVID has fast tracked the implementation of some elements of the five-year strategy the Hospital launched in December 2019. We have had a very heavy emphasis on Digital Enabled Care, often introducing new elements within a few weeks which normally take months if not years! This was done with the support of an incredible team of ICT, medical, nursing administration and Health and Social Care Professional staff and local companies.

Combined with technology already in use in the Hospital, over the last year and a half we have been enabling safe and efficient communication between colleagues as well as patients and their families. Advances in ICT at TUH have facilitated a number of 'firsts' for the Hospital including an online interactive lecture series using Zoom, medical teams being able to consult with colleagues using video streaming glasses, remote monitoring and virtual visiting.

Donations from companies, volunteer groups such as Covid4comfort.org and support from Amazon have helped TUH enhance the technology being used in the Hospital. In ICU and Theatre, Echo Show devices enabled two-way video calling so clinicians could consult with team members on video, rather than in person therefore reducing the level of foot traffic into a restricted area. The Hospital also trialled voice activated, hands free devices that enable communication between patients and their families over Skype.

The smart speaker technology enabled our carers to more effectively communicate masked-face to masked-face. The use of this technology also facilitated very effective staff to staff communications, reducing the need to enter areas where PPE is required saving both time and essential stock of PPE.

Redzinc, an Irish based technology company also donated some video streaming glasses to TUH for six months. The wearable, point of view, wireless headsets are enabling medical teams to interact with each other in real time in order to diagnose and treat patients. The Redzinc glasses were extremely useful and enable us to step into a clinical situation as if we were there. They were used in theatre, the ED and ICU and again, helped us to reduce footfall into critical areas with vulnerable patients. They continue to be used in our Emergency Department.

iPad's have been placed on all wards to help patients keep in contact with family and friends at a time when visiting is still unfortunately but necessarily restricted in the Hospital. The iPads are housed in cleanable, healthcare compliant cases and have been set up with Skype, Facetime and Google Hangout. Maintaining a human connection with friends and family

is vitally important for our patients and their loved ones. In the absence of face to face visiting, virtual connection has become so important. The nursing staff are helping patients use the technology so they can see as much of their families and friends as possible during this time.

Thanks to the support of Tallaght University Hospital Foundation (www.tuhf.ie) we took delivery of a DaVinci surgical robot in September 2020 aptly named "Leona" which provides far less invasive surgical options for patients.

To help support staff, a number of which are now working in locations outside of the Hospital or redeployed within the Hospital, a staff app was also developed to ensure they are kept up to date with hospital news. Pastoral Care also launched a video service, "Chat with the Chaplain" enabling chaplains to virtually visit patients and can be access through mobile phone or email.

During this Pandemic, the Hospital has also supported the care of over 1,000 residents in 14 local nursing homes. This sector had been particularly impacted by the COVID-19 pandemic and the TUH specialist team recognised the need to support these services and used technology to facilitate communication and clinical review. Unfortunately, nursing homes had been disproportionately impacted by COVID-19, with many residents becoming unwell. We developed a telehealth outreach service for general practitioners and directors of nursing to our local residential care facilities, including video-consultations to support care in place. The multidisciplinary team managed over 400 contacts, and this link to a specialist service has been essential in supporting these care facilities during a very challenging time.

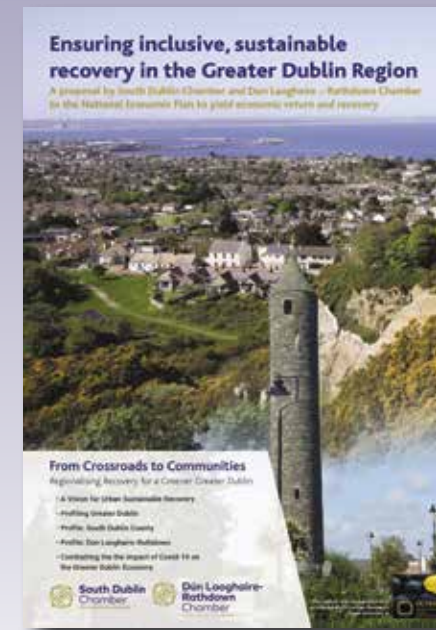
In addition to all the pressures that COVID presented it is important to note that we achieved a significant inroad into delivering on the Hospital's five year strategy and the development of new services improving on access for patient, for example the opening of the Vartry Renal Unit, the acute floor in Tymon North, Radiology in the community, a number of Sláintecare initiatives, the launch of both a research and people strategy for the Hospital and just before the end of 2019 the opening of the Reeves Day Surgery Centre which all reflect our objective to be a "Hospital without Walls". Finally, as any recent visitors to the Hospital will have noticed is the work that has already begun on the ICU extension. Given all these exciting developments we are actively recruiting staff so please spread the word (<https://www.tuh.ie/Careers-Education/Join-Our-Team1/>). I could not be more proud of the Hospital, its staff and community and what we have worked together to achieve this year despite all the challenges and a heartfelt thank you too all.

Lucy Nugent
CEO



Lucy Nolan, CEO, TUH

Ensuring inclusive, sustainable recovery in the Greater Dublin Region



South Dublin Chamber in conjunction with Dún Laoghaire Rathdown County Chamber commissioned Octavian Research to assist us in mapping a way to recover from the pandemic and protect jobs and economic growth. Following consultation with members and talking to our fellow Chambers in the Greater Dublin Chamber Alliance, Fingal and Kildare Chambers we reached a good understanding of the impact the pandemic was having and the road to recovery.

Our report has been shared with South Dublin County Council, Government Departments and relevant Regional Bodies so that the voices of our business community can be heard. We are fortunate to have a county that is strong economically and strategically located to make a good recovery, a key focus for us has been to champion a fair share of resources from both the national budget the national economic plan and Project 2040.

The population of the county is estimated at 290,000 (6% of the states total population) this exceeds Cork City, Galway City and Limerick City and County so we have a lot to offer and need to ensure we have the resources to be able to do so. Our county has its own local government, university and hospital.

Our report is available on our website www.sdchamber.ie or contact the Chamber office at 01 4622017 for your free copy.

A strategic growth corridor: Maximising South Dublin Counties recovery potential.

Among the positives highlighted in our report were three aspects.

- Firstly, our County serves as a gateway from central Dublin to most of the rest of Ireland by rail and road for residential, commercial and community development.
- Secondly, the SDZs in Clonburris and Adamstown the N7 development plan and the Tallaght Local Area Plan have great potential for residential, commercial and community development.
- Thirdly, our proximity to central Dublin and our connectivity to Dún Laoghaire, Kildare, Fingal and Wicklow make us of pivotal importance and potential to Ireland's development. By taking pressure off the city centre we can provide a relatively lower cost environment for business, retail, office space and third level education.

We also highlight areas of the green economy we are located to engage with, how an arc of public transport from Lucan through to Clondalkin, Tallaght, Knocklyon and Rathfarnham would promote strong economic activity and enable workers and communities to reduce their travelling times. Areas such as retail, land and tourism have grown and we highlight their further potential. Finally, we are a community of people in South Dublin County and supporting, engaging and resourcing our communities is essential for economic recovery.

We would like to acknowledge Octavian Research www.octavian.ie for the research and publication of this report.

Dublin Regional Enterprise Plan to 2024

The current Programme for Government in Ireland has put a strong emphasis on achieving more balanced regional development and the Department of Enterprise, Trade and Employment plays a very strong part in implementing that policy goal through a variety of policy initiatives and investments in the regions. One such initiative is Regional Enterprise Plans (REPs), which enables regional stakeholders themselves identify enterprise development priorities and develop solutions in partnership with Government to address these opportunities and/or vulnerabilities.

The REPs initiative is driven within each region by a Steering Committee comprising Local Government chief executives; regional statutory agencies involved in enterprise development including IDA Ireland, Enterprise Ireland, Chambers and Local Enterprise Offices; regionally based Higher Education Institutes; senior business leaders from regionally based multinational and indigenous businesses; and others. Each of the nine regional

Committees across Ireland is chaired by a senior business leader so as to ensure that the voice of business is at the centre of these Plans. The Chairperson of the Dublin REP Committee is Susan Spence, President and Co-founder, SoftCo.

The creation of new REPs to 2024 commenced earlier this year. The process for Dublin kicked off in May 2021 and a REP Project Delivery Team drawn from the main Committee has reflected on the outgoing 2020 Plan and considered how the Strategic Objectives might need to be refocused and/or updated in light of the challenges and opportunities for the region in the coming years. South Dublin Chamber is pleased to be part of the REP Project delivery team where we are represented by our CEO Peter Byrne. Also on the committee is County CEO Daniel McLoughlin South Dublin County Council and Tom Rooney Head of Enterprise LEO South Dublin County. We will be championing our counties role in the growth of our region.

South Dublin Chamber Annual Golf Classic 2021

Sponsored by:



Congratulations to the winners of our golf classic which was held on 3rd September 2021 in Rathfarnham Golf Club

To Rathfarnham Golf Club for their excellent course and facilities, thank you

Thank you to all our golfers on the day, see pictures of some of the teams enjoying the day.



Permanent TSB



Mountpark Logistics



Classic Bathrooms



Prizes sponsored by Mountpark Logistics



Danny Towell & Jean Evans

A special word of thanks also to Danny Towell for overseeing and collating the scores and to Jean Evans for all her help on the day.

South Dublin Chamber Annual Golf Classic 2021



Eamonn P. Egan, Chamber President with H.H. Shuja Alam, Pakistan Ambassador to Ireland



Roadstone



EES Electrical



Stephen Campbell, Citywest Business Campus, Anthony Buckley, TU Dublin, Yang Tong, My Cloud PA & Steven Jess, Musgrave MarketPlace – Mixed team

Longest Drives:

Paul Burt, Mountpark Logistics
Colin Costello, Venture Financial

Nearest the Pin:

Darren Hiney, Highline Office Technology
Gavin Finn, Rohan Holdings
Ian Kerr, Roadstone
Paul Haslan, iPing IT Services

To Nearest the Pin sponsors, My Cloud PA and Lucan Housekeeping Services, thank you.



Thank you to Musgrave MarketPlace for providing goodie bags for the players

Thank you to all our tee-box sponsors and Hermitage Payroll Services Ltd for sponsoring a hole in one.

Strategic Partnership with Adare Human Resource Management



South Dublin Chamber along with our partners in the Greater Dublin Chamber Alliance have a strategic partnership with Adare Human Resource Management, one of Ireland's leading HR, Employment Law and Health & Safety Consultancies. The partnership will ensure Chamber members have access to expert Human Resource Management advice on an ongoing basis and support businesses focus on reopening safely.

The Greater Dublin Chamber Alliance comprises four of Ireland's foremost Chambers, South Dublin Chamber, Fingal Chamber, County Kildare Chamber and Dún Laoghaire Rathdown County Chamber.

For more information on Adare Human Resource Management visit www.adarehrm.ie

Certificates of Origin / Export Documentation



South Dublin Chamber are pleased to announce that we have formally been approved to join the International Chamber of Commerce World Chambers Federation (ICC WCF) International Certificate of Origin Accreditation Chain. Chambers Ireland has worked closely with our colleagues at ICC on issues of trade and customs over many years,

seeking to implement best practice in standards, quality and oversight in the issuance of export documentation.

The ICC WCF International Certificate of Origin Accreditation Chain is a global standard and seeks to recognise best practice in Chamber operations, bringing reassurance to business, traders, banks and customs administrations that EU Certificates of Origin are issued according to the most stringent and harmonised standards from trusted third parties.

This instantly recognizable international quality label reinforces the integrity and credibility of Chambers as trusted competent third parties in the issuance of COs, bringing reassurance to business, traders, banks and Customs Administrations that their COs are issued according to internationally accepted best practices.

Contact: Lisa Hyland: lisa@sdchamber.ie or
Mary Grassick: mary@sdchamber.ie
for all your export documentation requirements.

Congratulations Major General Seán Clancy



L-R Major General Seán Clancy and Peter Byrne, CEO, South Dublin Chamber

South Dublin Chamber warmly congratulates Major General Seán Clancy on his appointment as the incoming Chief of Staff of the Defence Forces, becoming the first Air Corps officer to hold the role.

New Members

CORPORATE MEMBERS

Permanent TSB
Dublin 2
Ms Catherine Doyle,
Head of Business Development
01 6695073, www.permanenttsb.ie
Retail Bank

SIAC Group
Clondalkin, Dublin 22
Mr Pearse Ferguson, CFO
01 4033133, www.siac.ie
Construction

Janssen Sciences Ireland / Johnson and Johnson
Tallaght, Dublin 24
Mr Mark Canavan,
Government Affairs Manager
01 4665200, www.janssen.com/ireland
Pharmaceutical

Microsoft Ireland
Clondalkin, Dublin 22
Mr John Hardy,
Director Datacenter Operations
www.microsoft.com/en-ie
Software & Technology

Peninsula Business Services
East Point Business Park, Dublin 3
Ms Moira Grassick, Managing Director
01 8554861,
www.peninsulagrouplimited.com/ie
HR, Employment Law, Health & Safety

Tallaght Cross Hotel
Tallaght, D24 VX61
Ms Majella Kernan-Finlay
Sales & Marketing Manager
01 5413400, www.tallaghtcrosshotel.ie
Hotel

Tesco Ireland
Co. Dublin
Ms Grace Milton Head of Communications & Corporate Relations
01 2152100, www.tescoireland.ie
Retail

Echelon Data Centres
Dublin 18
Mr Damien Gaynor, CMO
01 9053563, www.echelon-dc.com
Data Centre Provider

MEMBERS

LowerTheTone.com
Rathfarnham, Dublin D14 W5W5
Mr Neil Curran, Sole Trader
086 6018344, www.lowerthetone.com
Corporate Training / Coaching / Corporate Entertainment

Ladybird Driving School
Tallaght, Dublin 24
Mr Kevin Horgan, Founder
01 4851585, www.ladybirddrivingschool.ie/
driving-lessons-tallaght
Driving School

FACE Credit Consultancy
Monasterevin, Co Kildare
Ms Sharon Farrell, Owner
087 2155337, www.facecreditconsultancy.com
Consultancy

Crosbie Refrigeration
Greenogue Business Park, Rathcoole, D 24
Mr Wayne Crosbie, Director
087 1633474, www.crosbierefrigeration.ie
Refrigeration & Air-Conditioning Ventilation

Christy Naughton & Co/ Naughton Chartered
Tallaght, Dublin 24
Mr Bryan Naughton, Principal
01 4585255
Accountants/Auditors

Hermitage Payroll Services Limited
Lucan, Co Dublin
Mr Eamonn McMahon, Director
01 9106374, www.hpsl.ie
Payroll Bureau

Grow Training
Coolock, D17 K120
Ms Deborah Fortune, Partner
083 4014242, www.growtraining.ie
Health & Safety Training

Blue Digital
Rathfarnham, Dublin 16, D16 T6YI
Mr Manus Sheridan, Founding Partner
01 9109010, www.bluedigital.ie
Digital Marketing Agency

Instigate Consulting
Walkinstown, D12 AA42
Ms Louise Murphy, Marketing Consultant
083 1217356, www.instigateconsulting.ie
Strategic Marketing Consultancy SME

Digren Limited
Rathcoole, Co Dublin, D24 PX97
Mr Ciaran King, Managing Director
01 9081700 www.digrenenergy.ie
Energy Management Systems

Sweet Cicely
Rathcoole, Co Dublin
Ms Siobhan Monaghan, Managing Director
01 2573770, www.sweetcicely.ie
Catering Company

Admin Aid
Clondalkin, D22 EC84
Ms Martina Williams, Owner
083 8683473, www.adminaid.ie
Virtual Assistant Provider

First Citizen Finance
Dublin 1
Ms Vivienne Shannon,
Area Sales & Portfolio Manager
01 8846700, www.firstcitizen.ie
Financial Services

Olympic Blinds & Shutters
Rathcoole, Co Dublin
Ms Cathy Robinson, Owner
086 8786489, www.olympicblinds.ie
Home Interiors

Octavian Research & Public Affairs
Deansgrange, Co Dublin, A94 KF79
Mr Marc Coleman
086 8094193, www.octavian.ie
Policy Research and Public Affairs. Training

Meagher Moynihan
Ballsbridge, Dublin 4
Mr Kevin Cullen, Manager
01 6687577, www.meaghermoynihan.com
Chartered Accountant practice, statutory auditors

Clear Financial
Rathcoole, Co Dublin
Mr Ciaran Shanley, Director of Sales and Operations
01 4586599, www.clearfinancial.ie
Financial advisors

Tactive Commercial Advice Ltd
Booterstown, Co Dublin
Mr Gordon Naughton, CEO
087 7485060, www.tactive.ie
Outsourced Finance Director

Quinn Freight Forwarding Limited
Tallaght, Dublin 24
Mr Eoin Quinn, Managing Director
01 52353195, www.qff-group.com
Freight Forwarder

Green Angel Skincare
Rathcoole, Co Dublin
Ms Mary Mitchell, Company Director
01 4124900, www.greenangel.ie
Skincare

National Driving School
Tallaght, Dublin 24
Mr Kevin Horgan, Managing Director
085 1181111, www.nationaldrivingschool.ie
Driving School

Dulann Dubh Linn
Lucan, Co Dublin, K78 W825
Ms Alison Delahunt, Director
0874138606, www.dulann.com
e-learning, Health & Safety and Compliance

BoxCleverTax.ie
Islandbridge, Dublin 8
Mr Paul Molloy, Director
086 8888570, www.boxclevertax.ie
Tax Consultancy

Classic Bathrooms
Long Mile Road, Dublin 12
Mr Jamie Maher, Installations Manager
01 4505411, www.classicbathrooms.ie
Bathroom Installation Company

PsycReality
Dublin 1
Mr Bilal Awan, CEO
01 4444499, www.psycrreality.com
Treating Phobias using VR and AI

The Intentional Academy
Newcastle, Dublin 22, D22 P958
Mr Patrick Mercie
083 3008963,
www.theintentionalacademy.ie
Coaching

Software Skills
Templeogue, Dublin 6W
Ms Audrey Reynolds, Owner
086 8072450, www.softwareskills.ie
Computer Training

AJ King & Co
Clane, Co Kildare
Mr Jim King, Principal
www.ajking.ie
Accountants/Auditors

TwistedPair
Tallaght, Dublin 24
Mr Darryl Gibb, Territory Manager Ireland
01 5569778, www.twistedpair.co.uk
Audio Visual Consultant

Hetty's Floral Designs
Lucan, Co Dublin
Ms Hetty Murphy, Owner
089 4153066, www.hettysfloraldesigns.ie
Floral Design

Dynamic Branding
Walkinstown, D12 E4HF
Ms Ashling Curtis, Company Owner
01 5644368, www.dynamicbranding.ie
Promotional Products Re-seller

TCB Supply Chain Solutions Ltd
Ballycoolin Rd, Dublin 15, D15 AKK1
Mr Ben McFerran, Accounts
028 95608444, www.tcbgroup.eu
Logistics and Warehousing

#NoFilter Fitness
John F Kennedy Industrial Estate, Dublin 12, D12 V57N
Ms Sarah-Jane O'Neill, Owner
085 1227058, www.nofilter.ie
Health Coaching & Fitness Classes

Candid Creative
Clondalkin, Dublin 22,
Ms Erica-Leigh Lawless, Owner
087 2186116, www.candidcreative.ie
Creative Media

Simply HR
Lucan, Co Dublin
Ms Valerie Farrell, Co-Owner / Director
087 6295169, www.simplyhr.ie
HR Consultancy

Eimear's VA Services
Tallaght, Dublin 24, D24 XF4W
Ms Eimear Burkley, Owner
086 3521106, www.eimearsvaservices.ie
Virtual Assistant & Logistics Consultant

Camroni Social
Lucan, Co Dublin
Ms Trish Greene, Co-Owner
086 8268663, www.camronisocial.com
Social Media Agency - Marketing All Sectors

Interactive Media
Dublin 2, D02 XE80
Mr Cormac Cullen, Owner
01 4433930, www.interactivemedia.ie
Ireland's premier slide presentation and eLearning company

Somers Psychotherapy
Clondalkin, Dublin 22,
Ms Rachel Somers, Owner
087 2307169,
www.somerspsychotherapy.com
Mental Health Support

My Cloud PA
Lucan, Co Dublin
Mr Yang Tong, CEO
085 1179186, www.mycloudpa.com
Fin Tech & IT Software

Media Mill
Celbridge, Co Kildare
Mr Mark O'Connor, Owner
087 267144, www.media-mill.ie
Photography / Videography

Magister.ie
Monasterevin, Co Kildare
Ms Marlis Kerins, Managing Director
083 0815107, www.magister.ie
Consulting and Training

Ace Office Consulting
Lifford, Co Donegal
Mr John Mahon, Business Process Analyst
074 9141423,
www.aceofficeconsulting.com
Office Automation, Process Improvement, Database Development

Honeycomb Marketing
Rathmines, D06 ND78
Ms Cristina Florescu
089 9759472
Marketing Consultant

Adare Human Resource Management
Blackrock, Co Dublin, A94 R8Y9
Ms Michelle McDonagh, Chamber Client Partnership Manager
01 5613594, www.adarehrm.ie
Human Resource Consultancy

Catriona Kirwan Coaching
Mount Merrion, Co Dublin
Ms Catriona Kirwan, Owner
087 8369882
www.catrionakirwancoaching.ie
Coaching

Glenveagh Homes
Co Kildare
Ms Annette McGarry,
Communication Engagement Manager
01 9037100, www.glenveagh.ie
National Homebuilder

LeaconBI
Co Laois
Mr John Conroy, Power BI Consultant
087 2727246, www.leanconbi.com
Business Software Development

Vine Digital
Co Kildare
Mr Cillian Bracken Conway,
Managing Director
045 247134, www.vinedigital.ie
Digital Marketing

Chamber CRM & Marketspace



Our new CRM (Customer, Relationship, Management Software) and Marketspace system has a Members Information Centre (MIC) which is an online tool for Members to Stay Connected, Boost Efficiency & Increase Engagement.

Log on to www.sdchamber.ie and click on Member Account (top right hand side of website) put in your email address and click on 'Forgot your user name/password' to get your new login password or contact mary@sdchamber.ie

Sustainable Development GOALS



Toolkit for Business on the UN Sustainable Development Goals.

This practical guide is for businesses of all sizes across Ireland who wish to begin incorporating the Goals into their company or are looking for inspiration on how to expand on their engagement with the SDGs.

For further information visit:
www.sdchamber.ie/sustainable-development-goals-sdg

Maximising your Membership



Connecting



Upskilling



Developing



Informing



Lobbying &
Representing



Supporting



Promoting



Celebrating
Business
Success



CSR

Activate and use your profile on our Member Information Centre by promoting member offers, upcoming events, post job vacancies and press releases.

Here are some reminders on how you can utilise South Dublin Chamber to Connect, Grow and Influence.

Identify what you hope to gain from your membership

Through your Chamber membership you connect with other businesses, state services and with corporate businesses.

Whether you are looking to:

- Build relationships with peers and potential customers
- Develop professionally through educational workshops and training
- Network
- Raise your profile

Include your entire staff in your membership

Your membership includes your entire staff, and the more they are involved, the more your membership will blossom.

Connect with fellow members

Make meaningful connections with your business peers and prospects through member events, B2B Network meetings, etc.

Use the Chamber as a Marketing Tool – CRM System

Promote your business on ChamberMaster (CRM) whether you are seeking to build your identity, generate leads, or promote an offer to fellow members.

Member to Member Business

Chamber members do business with other members

South Dublin Chamber refers business only to Chamber members on enquiry
Advertise your offering on Marketplace in the CRM System

Chamber Services / Information / Communication

- Business Sustainability Programme
- Export Documentation Services
- Lobbying and Representing
- B2B Networking
- Events
- Training
- Newsletter (Electronic and Printed)
- Emails
- Phone Calls
- Meetings – currently online
- Website and Chamber CRM

Chamber Community

- CSR
- Inspiring the Future – Business Partner
- Schools
- Voluntary Organisations
- Sports Partnership

Not a Member..... Join online at www.sdchamber.ie